

SPOTLIGHT

OCTOBER 2007 AMERICAN INCOME LIFE & NATIONAL INCOME LIFE VOL 40 NO 10



Puerto Rico
2 months left
to qualify
the time is

RIGHT NOW



- Get Excited About Convention
- Welcome New Regional Sales Director - Dave Despot
- Scott Smith - Closing The Lid



FROM THE DESK OF:
Roger Smith
President & CEO
American Income Life
& National Income Life

When the Minutes Drag

Throughout this issue, you will see many reminders of how the end of the year is coming up and how it is time to put forth that last bit of effort to achieve or exceed your goals. This is a great thought if you are close enough to grasp what you've been reaching for this whole year, and I encourage everyone to give that extra push as we enter the home stretch.

But what if you are not as close to success as you had hoped? Think back on the past months: were there opportunities you didn't jump on immediately? Maybe you hesitated putting your game plan into action and didn't get started until just a little too late. There is a reason we chose *right now* as the motto for 2007, and I think you now might understand. And of course, there is nothing worse than waiting for the final days of the year to pass so that you may begin again with a fresh slate. If you are not as close as you had hoped, take this opportunity to still finish the year strong and begin next year with huge momentum. Do not wait to take action just because you may not be where you want to be for this year.

Take time during this last quarter to formulate what your strategy and goals will be for the next year. Don't wait; it is never too early to strike up a plan for success. Look back at where things may have gone awry from this year's plan — chances not taken or time spent focusing elsewhere — and learn from them.

They say the best things come to those who wait. I am going to have to disagree. In our business, the best comes to those who act *right now*.

To those of you who are close to achieving your goals or have already left them behind in the dust, I extend my heartfelt congratulations. For those who have a ways to go, take the opportunity right now to, as Scott will explain later in this issue, "close the lid." I wish the best of luck to everyone already considering their plan of action for 2008.



SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$874,413.51 in bonuses. For more information on the monthly bonuses, turn to Page 13.

REQUIRED RETENTION RATE

Effective Jan. 1, 2007, to be eligible for bonuses and featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines. The rates listed below are for *Spotlight* recognition only. Net to Gross is used only during the Producer's first eight months.

Retention: 68%
Net to Gross: 78%

FUN



Look for hidden in this issue!

DATES TO REMEMBER

Wednesday, Nov. 28, 2007
All business and PR credits must be at the Home Office to count for November production.

CONGRATULATIONS!

Stephen Bendure, a GA with the Surace-Smith Agency, achieved \$100,000 of 13-month in force premium.

AIL/NILICO MILLION DOLLAR CLUB



We salute Jinzhou Zhao of the Altig-Orlovic Agency. He just became the newest member of the AIL/NILICO Million Dollar Club based on his production.

The Million Dollar Club was introduced to reward Personal Producers who produce \$1 million of Net ALP from 1999 forward to the end of a production year. These producers are recognized at the next Convention and receive a \$5,000 bonus check.

Congratulations, Jinzhou!

RECORD BREAKER!



Congratulations to Taina Lameko, our new record holder for the most Net ALP written by a GA in a month.

Way to go, Taina!

BR BONUS

Instead of being paid monthly, the BR Bonus will now be awarded on a weekly basis.

FOUNDER'S CLUB OUTSTANDING PRODUCERS

September 2007

AGENT	SGA	TIMES QUALIFIED	TOTAL NET ALP	N/G*	RETENTION
Herivelto Pereira	Jatoft-Foti	1	55,123		84.1
Max Quasem	Cohen-Cohen	11	82,409		80.3

*Percentage of Net to Gross

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2008 Awards Presentation, are: the top SGA from each category, the top two PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2008 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to the Westin Rio Mar Beach Golf Resort and Spa in Puerto Rico! The convention will be held May 15-18, 2008.*



American Income Life

For over half a century, American Income Life Insurance Company has been meeting union families' needs. We are a leader in the union insurance market, and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Home Office
254-761-6400

Web Sites
www.aillife.com
www.nilife.com
www.WorkAtAIL.com

Recruiting Support
www.aillife.com/rms
www.aillife.com/recruiting

SPOTLIGHT

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Movin' On Up!

Regional General Agent

Chris LaFond

Master General Agent

Alberto Alcala
Craig Cassano
Brandon Corkins

Mark Corkrean
Gabriel Feldmann
Jared Mlinarich

George Noujaim
Josh Pearson
Matt Pflueger

Kamel Said Mansour
Timothy von Kaay
Jennifer Wehrle

General Agent

Jackie Alston
Andrew Antonini
Michael Boyer

Kathryn Chaisson
Carie Franks
Sara Geiger

Jerren Hughes
Maurice Jordan
Jose Lopes

James Aalders
Theodore Greer
Bradley Kampmeier
Andrew Leggett

Patricio Mamaclay
Gregory McMeckan
Erin Moyer
Louis Paganucci

Rajiv Pankhania
Toby Potter
David Scheuermann
Averil Smith

Donald Tartaglia
Stephen Wall
Jeffrey Yazwa

Supervising Agent

Karuna Bhatia
Spencer Brown
Adrian Collie
Scott Cooksey

Patricia Davies
Henry Getty
Rachael Klevis
Michael Little

Thomas Parker
Maria Quintana
Michael Sakiewicz
Reynaldo Singson

Natalie Soboleva
Sarah Sweeney
John Szoka
Brian Wolchok

Michelle Adjiri
Deborah Anderson
Ronald Berube
Omar Bibi
Dayquann Boyd
Milton Bradley
Lawrence Broniszewski
Jeremy Bryant
Aaron Burke
Charles Byrd
Michael Camara
Anthony Cheung
Jamie Christopher
Terrance Clark

April Cullen
Djenabou Diallo
Steven Diorio
Janice Dixon
Bill Duncan
Travis Eick
Jason Filz
Charles Fontana
Eugene Hines
David Hollis
Sanya Hudson
James Hurlburt
Brian Innes
Daniel Kelly

Melissa Kindilien
Archie King
Dustin Klingebiel
Brian Lee
Darryl Lim
Timothy Matteson
Rayon Matthews
Antonio Monica
Amanda Niss
Nanakwabena
Ntemmensah
Larry Payne
Karen Pena
Andrew Poulter

Ronald Redus
Patrick Robitaille
Jeremy Schultz
Daryl Smith
Kevin Smith
Michael Smith
Timothy Velky
Brenda Wallace
Huihann Wee
Chalsie Widener
Shaun Wilhelmi
Al Williams
Kent Zadko

Meet the Newest Regional Director

We are pleased to announce the addition of Dave Despot as a Regional Sales Director. He has 22 years experience in the insurance industry, having spent the first 7 years at Met Life where he started as an agent, spent time as a field trainer and was eventually promoted to Director of Recruiting and Training. He went on to work at Physicians Mutual and Bankers Life and Casualty as a Field Vice President.



Dave is a graduate of Penn State University and received his M.B.A from Saint Francis University. He lives in Cincinnati, Ohio with his wife Tanya. They have two grown children Susan and Daniel.

Congratulations!

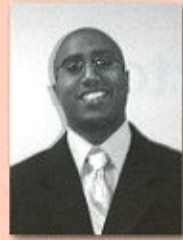
Dave Despot

Welcome to the Team!

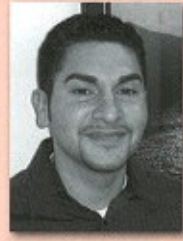
Individual Producers



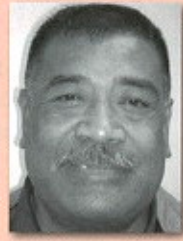
1. Jose Lopes
Framingham, MA



2. Kevin Appasamy
Winnipeg, MB



3. Benham Halali
Concord, CA



4. Filipo Havili
Auckland, NZ



5. Daniel Kelly
Mansfield, MA



6. Daniel Potilechio
Woodridge, IL



7. Gregory McMeckan
Edmonton, AB



8. Eleni Evalu
Auckland, NZ



9. Amir Sedaghat
Burnaby, BC



10. Reynaldo Singson
Riverside, CA

September Production

Name	Net ALP	NG*	Rtn	MGA	SGA
1. Jose Lopes	\$36,834		75.4	Melanie Cohen	David Zophin
2. Kevin Appasamy	24,794		87.2		Altig-Orlovic
3. Benham Halali	20,170		84.0	Christopher Stephens	Jatoft-Foti
4. Filipo Havili	18,932	100		Jeff Ribman	Steve Friedlander
5. Daniel Kelly	18,565	91		Zachary Hart	Mat Hart
6. Daniel Potilechio	18,158		84.7	David Wang	Bob Olson
7. Gregory McMeckan	17,645	93		Shaun McDonald	Altig-Orlovic
8. Eleni Evalu	17,238	100		Jeff Ribman	Steve Friedlander
9. Amir Sedaghat	15,313		87.9	Amir Sedaghat	Altig-Orlovic
10. Reynaldo Singson	15,206	97			T J Rowell
11. Harrison Oura	14,658	90		Scott Rehberg	Mat Hart
12. Lisati Tulimanu	14,650	100		Jeff Ribman	Steve Friedlander
13. Aisake Otukolo	14,572	100		Jeff Ribman	Steve Friedlander
14. Mark Beckford	14,344		74.1	Diane Carrion	Eric Giglione
15. Wayne Fader	14,280		81.8	Wayne Fader	Marc Rosen
16. Lute Havili	13,878	100		Jeff Ribman	Steve Friedlander
17. Freida Yakubov	13,753		79.2	Elaina Bosco	Tom Williams
18. Heidi DeMont	13,710	88		Brian Allt	Imran Satti
19. Maijargal Sukhbaatar	13,683		82.7		David Orrico
20. Shane Wallman	13,658	100		Eric Miller	Altig-Orlovic

All Time Record to Beat
MONTH: \$62,536 NET ALP ZACHARY HART

YTD Production

Name	Net ALP	NG*	Rtn	MGA	SGA
* 1. Max Quasem	\$178,848		80.3		Cohen-Cohen
* 2. Jose Lopes	172,852		75.4	Melanie Cohen	David Zophin
* 3. Benham Halali	149,317		84.0	Christopher Stephens	Jatoft-Foti
* 4. Kevin Appasamy	136,930		87.2		Altig-Orlovic
* 5. Steven Stensrud	131,741		86.7	Steven Stensrud	Altig-Orlovic
* 6. Bianca Zaragoza	131,714		81.8	Megan Olson	Steve Hartman
* 7. Robert Ulreich	124,041		86.4	Steven Foti	Jatoft-Foti
* 8. Samantha Chui	123,547		83.6	Samantha Chui	Williams-Williams
* 9. Timothy Cruise	121,086		78.7		Altig-Orlovic
* 10. Yvonne Hernandez	116,402		81.8		Cohen-Cohen
11. Helen Taylor	116,027		78.9	Harpreet Gujral	Altig-Orlovic
12. Daniel Potilechio	115,734		84.7	David Wang	Bob Olson
13. Stephen Bendure	111,855		73.9	Timothy Clark	Surace-Smith
14. Rickie Sasser	111,310		71.1	Tod Brown	Mark Hancock
15. Mark Beckford	108,168		74.1	Diane Carrion	Eric Giglione
16. Edward Hanna	108,018		76.4	Edward Hanna	Tom Williams
17. Wayne Fader	107,026		81.8	Wayne Fader	Marc Rosen
18. Scott Remy	105,537		78.9		Eric Giglione
19. Karen Stockwell	104,487		70.8	Megan Olson	Steve Hartman
20. Maijargal Sukhbaatar	99,002		82.7		David Orrico

All Time Record to Beat
YTD: \$278,449 NET ALP ZACHARY HART

*Percentage of Net to Gross

Supervising Agents

Supervising Agent selection guidelines for recognition in the Spotlight are as follows:
Must have one First Year Agent coded and meet all production requirements.



1. Lita Lameko
Auckland, NZ



2. Kalisi O'Keeffe
Auckland, NZ



3. Stephen Hill
Auckland, NZ

September Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Lita Lameko	\$42,152	\$45,025	93		Jeff Ribman	Steve Friedlander
2. Kalisi O'Keeffe	39,062	38,968	89		Jeff Ribman	Steve Friedlander
3. Stephen Hill	32,417	45,531	99		Jeff Ribman	Steve Friedlander
4. Michael van Delft	28,859	30,284		83.2	Brian Allt	Imran Satti
5. Lorenzo Lameko	28,018	32,114	92		Jeff Ribman	Steve Friedlander

All Time Record to Beat
MONTH: \$68,050 NET ALP MARY ANN GAELIC

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Michael van Delft	\$144,111	\$182,996		83.2	Brian Allt	Imran Satti
2. Lorenzo Lameko	140,940	181,563	92		Jeff Ribman	Steve Friedlander
3. Kalisi O'Keeffe	136,306	180,777	89		Jeff Ribman	Steve Friedlander
4. Raymond Risucci	117,756	195,266		79.5	Dorian Oldham	Durhon Oldham
5. Lita Lameko	106,244	120,127	93		Jeff Ribman	Steve Friedlander

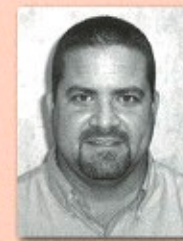
All Time Record to Beat
YTD: \$443,893 NET ALP MARY ANN GAELIC

General Agents

General Agent selection guidelines for recognition in the Spotlight are as follows:
Must have two First Year Agents coded and meet all production requirements.



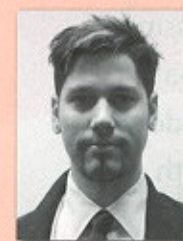
1. Taina Lameko
Auckland, NZ



2. Stephen Bendure
Columbus, OH



3. Michael McIntosh
Halifax, NS



4. David Montgomery
Conyers, GA



5. Alvin Hagens
Diamond Bar, CA

September Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Taina Lameko	\$192,774	\$203,596		68.5	Jeff Ribman	Steve Friedlander
2. Stephen Bendure	33,312	42,169		78.2	Timothy Clark	Surace-Smith
3. Michael McIntosh	26,426	27,977	87		Harjeet Rana	Imran Satti
4. David Montgomery	24,717	31,492	85			Matthew Hogan
5. Alvin Hagens	23,377	26,147	93			Allan Jennings
6. Jackie Alston	23,167	25,125	94			Joseph Diecedue
7. Marino Baca	22,038	30,078		73.5	Randy Teyssier	Chris Hernandez
8. Claudia Zavala	21,791	22,226	96			Soen Sheppard
9. Michael Dupree	21,513	30,788		74.7		Furer-Whittinghill
10. Pamela Ladd	20,240	39,045		71.6	Dorian Oldham	Durhon Oldham

All Time Record to Beat
MONTH: \$203,596 NET ALP TAINA LAMEKO

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Taina Lameko	\$755,100	\$903,631		68.5	Jeff Ribman	Steve Friedlander
* 2. Pamela Ladd	170,381	358,699		71.6	Dorian Oldham	Durhon Oldham
* 3. Michael Boyer	154,793	175,506		76.0	Rodney Ward	Paul Rumbuc
* 4. Benjamin Foti	146,039	288,502		69.6	Cheryl Foti	Jatoft-Foti
* 5. Stephen Bendure	145,101	279,010		78.2	Timothy Clark	Surace-Smith
6. David Garbarskiy	128,468	106,769		72.4	Philip Prata	Theodore Pappas
7. Hector Dessis	121,827	260,793		68.3	Jim Bianchi	Durhon Oldham
8. Brandon Braun	120,032	193,270		70.2	Rodney Ward	Paul Rumbuc
9. Tracy Haden	114,661	196,831		68.4	Michael Laramie	Steve Greer
10. Laura McCurry	106,788	134,274		79.2	James Bailey	Slav Bitman

All Time Record to Beat
YTD: \$864,620 NET ALP

Happy Anniversary

Thanks for all you do. Congratulations!

27 Years of Service

Patrick Coughlin
Eric Giglione

25 Years of Service

Richard Altig

22 Years of Service

Ted Schilling

20 Years of Service

Angeles Ordas

16 Years of Service

David Hausman
Jinzhou Zhao

14 Years of Service

Douglas Bauknecht

12 Years of Service

Bill Jennings
Kobina Sekyi

11 Years of Service

Joey Kennedy

10 Years of Service

Brenda Carson
Carla Miller

9 Years of Service

Carl Boldon
Anthony Christman
Pamela Drury
Benjamin Mancillas

8 Years of Service

Steven Jakubczak
David Zophin

7 Years of Service

Eric Neal

6 Years of Service

Kevin Appasamy
Robert Bingham
Matthew Dahler
Joseph Larsen
Dustin Raaum

5 Years of Service

Joseph Coarsey
David Farroway
Frederick Hadayia
Jason Mollo
Michael Snow

4 Years of Service

Preston Foster
Benjamin Foti
Matthew Hogan
John Keiderling
Jason Mayer
Matthew Melhorn
Corey Neff

3 Years of Service

Richard Barbour
Rae Duvauchelle
Naveen Eapen
Laura Fisher
Robert Hamilton
Adrian Jefferson
Yevgeniy Kashkin
Patra Meacham
Sami Mogannam
Perquida Osborne
Derek Sandilands
Melanie Sebastian
Moswen Taylor
David Williams
Jason Young

2 Years of Service

Herbert Adams
Andrea Barenholtz
Jennifer Chetwynd
Lamine Diakhate
Grant Johnson
Phyllis Jones
Barbara Knight
Vincent LaRocca
Siddharth Patel
David Rowell
Nabil Spahi
Steven Stensrud
Carolyn Stroman
Craig Strompf
Andy Walters

1 Year of Service

Zachary Bahler
Stephen Bendure
Sherri Brendle
James Clark
Joseph Connor
Jessica Cottrell
Brandon Davis
Omar DeLaCruz
Jack Eichelberger
Caleb Emerich
Wayne Fader
Gregory Flagg
John Glodich
Alex Gordon
Andrew Haskins
Patrick Hintz
Stephanie Huizar

1 Year of Service (cont.)

Jeannette Jackson
Julian Jasper
Frank Jendusa
Hasheim Jones
Kale Kaalekahi
Joseph Kallash
John Keliher
Donna Landers
Andrew Leggett
Candace Lierd
James Logan
Paul Manley
Yvette Matos
Gordon Mooc
Thomas Morris
Orett Nelson
Shamecka Nelson
Linda O'Donnell
Sean O'Hara
Shalin Patel
Randal Payton
Peter Pedersen
Stephen Perotti
Brady Pesola
Blagoj Ristov
Carole Rossman
Patricia Ryan
David Sandoval
Averil Smith
Edwina Taft
Jeffery Thiel
Richard Walsh



FROM THE DESK OF:
Rob Falvo
Senior Vice President of
Field Operations

Is Your "Vision of Success" Still In Focus?

Has your vision of success lost its meaning? Did it once have a personal meaning, or was it never truly yours in the first place? Is it a blurry picture in your mind you would rather not visit? Let me ask you— is there a hidden cost to letting it remain out of focus?

You may be asking, "What do you mean, is my vision of success still in focus? How would I know?" Good question. To answer it, you must know what you can expect from a vision of success that is working.

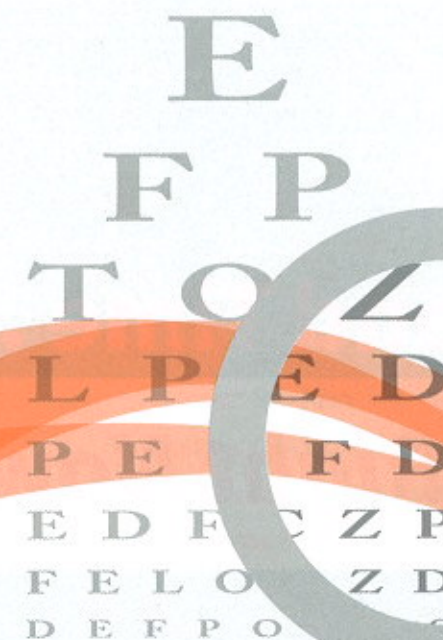
1. Your vision feeds the fire in your belly. It infuses passion and inspiration into all that you do and guides you in taking risks and making sacrifices.

2. It's bold; it moves you out of your comfort zone. It is one size larger than how you currently think of yourself. It's ahead of you, a place you want to reach or a type of person you aspire to be.

3. Your success vision will let you know when you are; making a bad decision that is not congruent with your path.

Always remember the words of Theodore Hesburgh: "The very essence of leadership is that you have to have a vision."

Revisit your vision of success. Make it big enough and bold enough to inspire you and those you serve.





"Get on Island Time . . .

Right Now!"



THE TIME IS RIGHT NOW!

ARE YOU GOING TO THE 2008 CONVENTION?

We are well into the fourth and final quarter of 2007, which means the time to execute your final push to qualify for Convention or to become an award winner for the year is right now. As we enter these final months, take a good look at your standings in your category. How close are you to walking across that stage in Puerto Rico? If you're at the top, decide what you can do to stay there. Are you so close you can taste it? Ask yourself what you can change to achieve a come-from-behind victory. What words of encouragement can you give your team to kickstart that extra drive for success? Are there any new or unexplored markets that you are just itching to try out? Now is the time to do it!

There's a spot on the beach just waiting for you.

On the News page, we remind you to look for the asterisk. Those people with an * by their name are the forerunners in their categories to go to Convention. The following individuals will be recognized onstage for their outstanding performance:

The Top SGA from Each Category

The Top Two PR Managers

The Top Two PR Reps from Each Category

The Top Two RGAs

The Top Five MGAs

The Top Five GAs

The Top SA

The Top Ten Individual Producers

You can view the full qualification requirements at www.aillife.com and www.nilife.com.

PUERTO RICO

TRAVEL FACTS:

CAPITAL: San Juan	SUBTERRANEAN JOURNEY: Rio Camuy Cave Park
CURRENCY: U.S. Dollar	NATIONAL FLOWER: Puerto Rican Hibiscus
LANGUAGE: Spanish & English	ISLAND SIZE: 100 miles by 35 miles
UNOFFICIAL SYMBOL: Coquí frog	TIME ZONE: Atlantic Standard
SITES TO SEE: Caribbean National Forest	GAMING: Legal Casinos
WEATHER: Average Annual Temperature is 80°	POPULATION: 3.8M

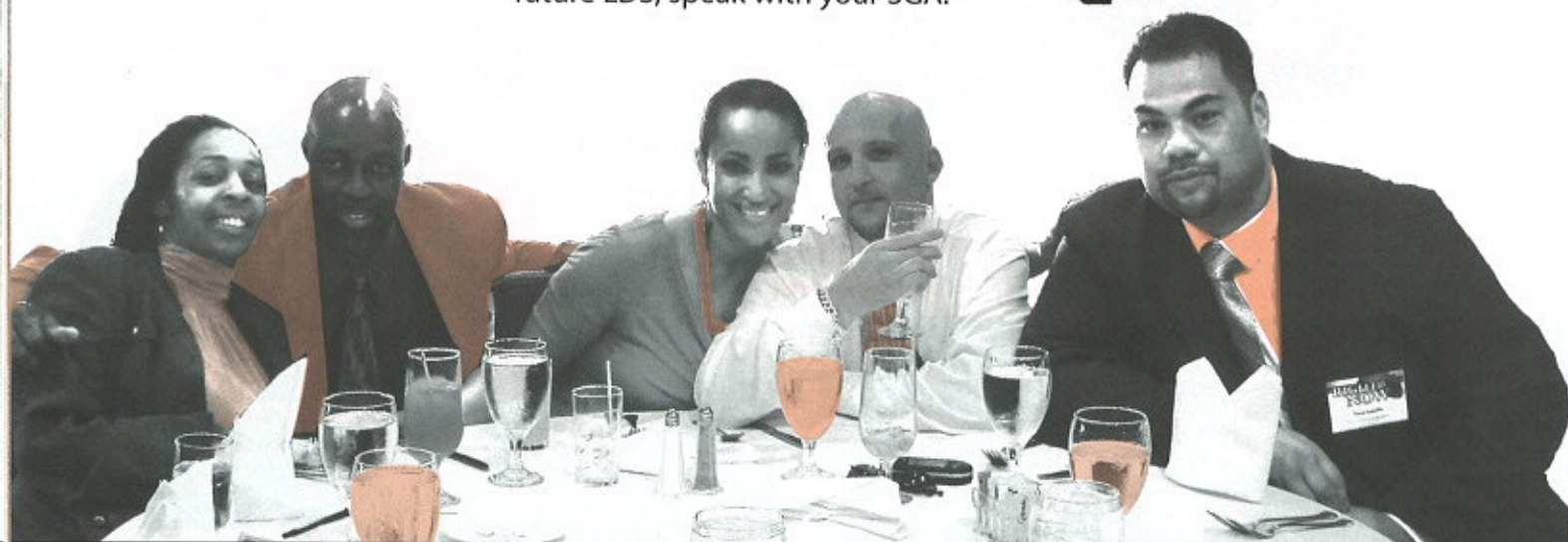


Learning Successful

Techniques & Tools

We want to thank everyone who attended the latest Leadership Development School for making it one of the best. We hope you had an enlightening time during your stay in Waco, Texas.

This recent LDS introduced a new element to the school's format— individual breakout sessions with Domenico Bertini (Director of Agent Retention), Joe Gordian (National Recruiting Director), and Greg Sinner (Regional Recruiting Director). Also presenting to the group were Home Office officers and SGAs Chris Hernandez, Matt Henderson, and Slav Bitman. LDS is designed to help the future leaders of American Income and National Income realize their full potential and learn successful techniques and tools they can bring back to their agencies. If you are interested in attending a future LDS, speak with your SGA.



\$ Show Me the Money \$

Retention Bonus*

QUALIFIER	SGA	AMOUNT
Jose Lopes	David Zophin	\$6,462.82
Kevin Appasamy	Altig-Orlovic	\$5,154.67
Daniel Potilechio	Bob Olson	\$4,060.55
Benham Halali	Jatoft-Foti	\$4,034.09
Shoshannah Brenner	Jatoft-Foti	\$3,449.82
Dean Bauman	Mat Hart	\$3,317.70
Amir Sedaghat	Altig-Orlovic	\$3,302.22
Andrew Haskins	Altig-Orlovic	\$3,104.65
Stephen Bendure	Surace-Smith	\$3,040.09
Freida Yakubov	Tom Williams	\$2,925.04

TOTAL RETENTION BONUS PAID: \$228,530.52

172 Producers Qualified

PR Bonus*

QUALIFIER	SGA	AMOUNT
Al Wall	Josh Chalom	\$1,872.18
Nathan Cook	Matt Henderson	\$1,597.50
Vivian Dwyer	Altig-Orlovic-Hay	\$1,387.00
Mark Gagliardi	Jatoft-Foti	\$1,278.90
Cassandra Robinson	Alt.-Orl.-Trab.	\$1,271.50
Robin Andrade	HO MA	\$1,101.00
Laurie Onasch	Joe Manone	\$1,089.11
Rona Pileggi Spano	HO Chicago	\$1,023.74
Cathy Cook	Paul Rumbuc	\$1,000.00
Mary Hinterberger	Steve Greer	\$938.00

TOTAL PR BONUS PAID: \$30,057.29

96 PR Reps Qualified

MGA Bonus*

QUALIFIER	SGA	AMOUNT
Megan Olson	Steve Hartman	\$1,356.90
Matthew Ho	Altig-Orlovic	\$1,024.05
Dorian Oldham	Durhon Oldham	\$1,016.47
Samuel Cohen	Fred Hadayia	\$936.69
Laura Fisher	Eric Giglione	\$933.90
Michael Forcier	Altig-Orlovic-Deley	\$870.66
Harjeet Rana	Imran Satti	\$858.67
Grant Sharp	Altig-Orlovic	\$705.43
Steven King	Paul Rumbuc	\$628.01
Christopher Stephens	Jatoft-Foti	\$605.11

TOTAL MGA BONUS PAID: \$17,960.56

39 Managers Qualified

BR Bonus*

QUALIFIER	SGA	AMOUNT
Jeff Ribman	Steve Friedlander	\$18,114.25
Cheryl Foti	Jatoft-Foti	\$4,244.34
Randy Teyssier	Chris Hernandez	\$3,970.95
Zachary Hart	Mat Hart	\$3,878.19
Jim Bianchi	Durhon Oldham	\$3,324.09
Maxine Moody	David Zophin	\$2,919.87
Joanne Marks	Carla Miller	\$2,544.52
Robert Dunn	Surace-Smith	\$2,472.02
Brian Allt	Imran Satti	\$2,410.55
Harjeet Rana	Imran Satti	\$2,175.54

TOTAL BR BONUS PAID: \$178,938.43

366 Managers Qualified

Reinstatement Bonus*

QUALIFIER	SGA	AMOUNT
John Bulecza	Matt Henderson	\$1,552.20
David Melcher	John Akers	\$1,545.05
Dave Wang	Bob Olson	\$862.05
Balvino Cardoza	Cohen-Cohen	\$727.15
Timothy Dawe	Bob Olson	\$684.92
James Larkin	Theodore Pappas	\$556.12
David Sandoval	Matt Flores	\$486.83
Arthur Westergren	Tom Williams	\$486.28
Jodi MacPherson	Bill Jennings	\$481.06
Julie Wells	Chris Hernandez	\$437.88

TOTAL REINSTATEMENT BONUS PAID: \$17,994.96

68 Producers Qualified

New Agent Bonus*

QUALIFIER	SGA	AMOUNT
Mark Beckford	Eric Giglione	\$2,767.23
Gregory McMeckan	Altig-Orlovic	\$2,646.85
Eleni Evalu	Steve Friedlander	\$2,256.97
Filipo Havili	Steve Friedlander	\$2,143.35
John Thornton	Surace-Smith	\$2,040.71
Reynaldo Singson	T J Rowell	\$1,991.54
Roghie Hassanloo	Josh Chalom	\$1,951.12
Heidi DeMont	Imran Satti	\$1,845.97
Stephen Hill	Steve Friedlander	\$1,784.88
Aisake Otukolo	Steve Friedlander	\$1,733.14

TOTAL BR BONUS PAID: \$400,931.75

1,055 Producers Qualified

Master General Agents

Master General Agent selection guidelines for recognition in the Spotlight are as follows:
Must have four First Year Agents coded and meet all production requirements.



1. James Bailey
Raleigh, NC



2. Randy Teyssier
Dallas, TX



3. Cheryl Foti
Concord, CA



4. Michael Laramie
Houston, TX



5. JoAnne Marks
Columbia, SC

September Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. James Bailey	\$47,270	\$50,779		73.8	Slav Bitman
2. Randy Teyssier	45,413	53,034		69.3	Chris Hernandez
3. Cheryl Foti	43,521	76,268		71.9	Jatoft-Foti
4. Michael Laramie	40,332	63,232		69.2	Steve Greer
5. JoAnne Marks	39,929	44,923	83		Carla Miller
6. Sonny Gurney	38,326	52,336		71.8	Paul Rumbuc
7. Timothy Clark	35,466	54,059		69.7	Surace-Smith
8. Sabrina Lloyd	34,789	45,723		70.5	Barry Dillah
9. Jason Mayer	33,476	49,533		68.3	Furer-Whittinghill
10. Harjeet Rana	32,803	99,364		70.6	Imran Satti

All Time Record to Beat

MONTH: \$250,859 NET ALP JIM BIANCHI

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Harjeet Rana	\$632,092	\$1,073,145		70.6	Imran Satti
* 2. James Bailey	395,056	488,866		73.8	Slav Bitman
* 3. Sabrina Lloyd	373,281	416,679		70.5	Barry Dillah
* 4. Cheryl Foti	354,894	793,957		71.9	Jatoft-Foti
* 5. Brian Allt	325,097	371,839		77.6	Imran Satti
6. Rodney Ward	299,955	513,429		72.6	Paul Rumbuc
7. Randy Teyssier	289,753	389,393		69.3	Chris Hernandez
8. Rebecca Klebsch	278,231	442,652		77.2	Joe Manone
9. Mitchell Duplantis	272,034	362,679		74.2	Marc Rosen
10. Joshua Goodman	259,003	429,529		68.2	Bill Jennings

All Time Record to Beat

YTD: \$2,168,283 NET ALP PAUL RUMBUC

Regional General Agents



1. Sonny Gurney
Troy, MI



2. Simon Arias
Cleveland, OH



3. Jim Bianchi
Rochester, NY

September Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Sonny Gurney	\$160,961	\$286,273		71.3	Paul Rumbuc
2. Simon Arias	95,322	163,896		69.9	Surace-Smith
3. Jim Bianchi	88,129	252,715		74.0	Durhon Oldham
4. Eric LaBossiere	82,353	160,755		72.3	Altig-Orlovic
5. Robert Hughes	64,733	104,828		70.7	Bob Olson

All Time Record to Beat

MONTH: \$470,822 NET ALP JIM BIANCHI

YTD Production

Name	1st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Jim Bianchi	\$1,531,496	\$3,569,032		74.0	Durhon Oldham
* 2. Simon Arias	1,190,812	2,070,748		69.9	Surace-Smith
3. Sonny Gurney	1,084,083	2,290,248		71.3	Paul Rumbuc
4. Harjeet Rana	772,978	1,434,517		70.5	Imran Satti
5. Cheryl Foti	573,212	1,123,517		74.3	Jatoft-Foti

All Time Record to Beat

YTD: \$4,392,067 NET ALP JIM BIANCHI

SGA Production

TOP SGAS BY CATEGORY



CATEGORY I
Jim Surace



CATEGORY I
Marcus Smith



CATEGORY II
Paul Rumbuc



CATEGORY III
Steve Friedlander



CATEGORY IV
Josh Chalom



CATEGORY V
Chad Deley



CATEGORY V, VI
Ilija Orlovic



CATEGORY V, VI
Rick Altig



CATEGORY VI
Dustin Venekamp



CATEGORY VIII
Scott Sonnenberg

SEPTEMBER	NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
CATEGORY I	SURACE-SMITH		68.4	\$165,803	\$202,000	82	\$327,960
CATEGORY II	PAUL RUMBUC		71.8	\$160,962	\$150,900	107	\$296,392
CATEGORY III	STEVE FRIEDLANDER		75.9	\$278,801	\$93,600	298	\$309,395
	ALTIG-ORLOVIC-HAY		68.8	101,364	89,600	113	161,533
CATEGORY IV	JOSH CHALOM		69.6	\$82,496	\$80,000	103	\$134,261
CATEGORY V	ALTIG-ORLOVIC-DELEY		68.2	\$114,945	\$69,000	167	\$188,359
	FURER-WHITTINGHILL		69.1	86,348	56,500	153	133,942
	MARK HANCOCK		70.3	69,193	57,600	120	122,512
	SLAV BITMAN		69.3	72,676	65,000	112	112,025
CATEGORY VI	ALTIG-ORLOVIC-VENEKAMP		69.9	\$41,096	\$33,300	123	\$84,080
CATEGORY VIII	SCOTT SONNENBERG	86		\$47,079	\$33,300	141	\$54,104
	SOEN SHEPPARD	85		30,866	23,800	130	33,177
	BARRY DILLAH	78		54,759	44,100	124	72,700
	CHRIS HERNANDEZ	87		104,796	93,225	112	120,608

YTD	NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
CATEGORY I	SURACE-SMITH		68.4	\$1,617,198	\$1,737,900	93	\$3,152,536
CATEGORY III	STEVE FRIEDLANDER		75.9	\$1,167,419	\$842,400	139	\$1,781,007
	ALTIG-ORLOVIC-HAY		68.8	855,962	806,400	106	1,358,721
CATEGORY V	SLAV BITMAN		69.3	\$783,065	\$585,000	134	\$1,118,151
	ALTIG-ORLOVIC-DELEY		68.2	706,504	621,000	114	1,471,169
	CARLA MILLER	82		238,379	216,000	110	421,021
CATEGORY VI	ALTIG-ORLOVIC-VENEKAMP		69.9	\$586,734	\$299,700	196	\$845,545
CATEGORY VII	MARC ROSEN		72.8	\$503,247	\$500,400	101	\$743,863
CATEGORY VIII	BARRY DILLAH	78		\$421,920	\$299,700	141	\$551,204
	SOEN SHEPPARD	85		70,627	51,900	136	77,313
	CHRIS HERNANDEZ	87		460,709	372,900	124	607,657
	SCOTT SONNENBERG	86		122,397	100,800	121	161,489

PR Representatives



PR Manager
Debbie Enstedt
Winnipeg, MB



Category A
Brenda DiSomma
Edison, NJ



Category A
Rona Pileggi Spano
Chicago, IL



Category B
Al Wall
Toronto, ON



Category B
Vivian Dwyer
Glen Allen, VA



Category C
Tim O'Connor
Oklahoma City, OK



Category C
Jerry Hartnett
Columbus, OH

September Production

PR Manager	No. Cards	SGA
1. Debbie Enstedt	9,400	Altig-Orlovic
2. Malka Arony	3,734	HO LA/Hartman
3. J T Tasker	3,041	Durhon Oldham

All Time PR Card Production Record
MONTH: 18,960 CARDS

Category A	No. Cards	SGA
1. Brenda DiSomma	2,890	HO NJ
2. Rona Pileggi Spano	2,403	HO Chicago
3. Irene Rurycz	1,503	Surace-Smith
4. David Blaisdell	1,097	Altig-Orlovic
5. Kathy Loughran	1,007	HO NY

Category B	No. Cards	SGA
1. Al Wall	1,636	Josh Chalom
2. Vivian Dwyer	1,282	Alt-Orl-Hay/Bitman
3. Casandra Robinson	1,269	Altig-Orlovic-Traboulay
4. Robin Andrade	1,175	HO MA
5. Glen Hardeman	1,048	HO St. Louis

All Time PR Group Production Record
MONTH: 55 GROUPS VIVIAN DWYER

Category C	Groups	SGA
1. Tim O'Connor	6	Matt Flores
2. Jerry Hartnett	5	Surace-Smith
3. William Slocum	5	Durhon Oldham
4. Brenda Hadayia	4	Fred Hadayia
5. Richard Case	4	Surace-Smith

Public Relations Manager selection guidelines for recognition in the *Spotlight* are as follows: Must have two PR Representatives coded and meet all production requirements. Category A = SGA categories I and II.

YTD Production

PR Manager	No. Cards	SGA
*1. Debbie Enstedt	104,706	Altig-Orlovic
*2. Malka Arony	63,297	HO LA/Hartman
3. Charles Hill	47,554	Jatoft-Foti

All Time PR Card Production Record
YTD: 61,879 CARDS DENISE BOWYER

Category A	No. Cards	SGA
*1. Malka Arony	23,905	HO LA/Hartman
*2. Mark Gagliardi	20,553	Jatoft-Foti
3. Larry Lozano	19,300	Jatoft-Foti
4. Brenda DiSomma	17,895	HO NJ
5. Daryl Barnett	13,952	Altig-Orlovic

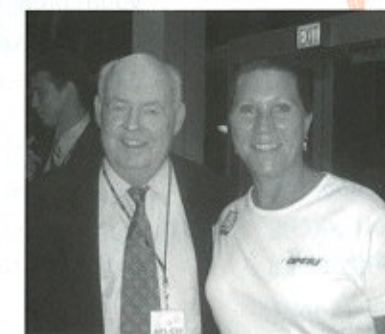
Category B	No. Cards	SGA
*1. Robin Andrade	15,830	HO MA
*2. Darrell Dorey	15,091	Imran Satti
3. Laurie Onasch	14,647	Manone/Alt-Orl
4. Al Wall	13,144	Josh Chalom
5. Paul Winslow	10,989	HO St. Louis

All Time PR Group Production Record
YTD: 136 GROUPS KENNETH ALITIZER

Category C	Groups	SGA
*1. Richard Case	69	Surace-Smith
*2. Jerry Hartnett	56	Surace-Smith
3. Kenneth Altizer	53	Surace-Smith
4. Cheryl Cook	43	Durhon Oldham
5. Susan Fuldauer	43	Mark Hancock

Category B = SGA categories III, IV, V, VI, VII, and VIII.
Category C = Top number of group credits signed from all SGA categories. Also, please note, the number of leads will be used to break a tie in Category C.

PR in Action



Our Public Relations team is always hard at work and on the go, and we are constantly receiving photos from our PR Reps in action.

Whether it's Labor Day picnics, labor-related awards, or even local charity events, we are proud to see AIL/NILICO right there in the mix.

If you have photos from an event you would like to see published in a future issue of *Spotlight*, be sure to send them in.



MONETARY DONATIONS

American Income & National Income

- Donated \$15,000 to the *Congressional Hispanic Caucus Institute*.
- Contributed \$25,000 to *America's Agenda Health Care Education Fund*.

Top Contributions of Centralized PR

- Contributed \$400 to *Iron Workers Local 1* for their golf outing. (Chicago)
- Gave \$300 to the *Italian American Labor Council* for an ad and their dinner. (Chicago)
- Presented \$250 to the *Pipefitters* for their golf tournament. (Chicago)
- Contributed \$250 to the *Chicago Federation of Labor* for their Labor Day ad book. (Chicago)
- Donated \$360 to the *Chicago Port Council* for their golf tournament and lunch. (Chicago)
- Gave \$500 to the *Teamsters Hispanic Caucus* for their scholarship fund. (Chicago)
- Contributed \$2,000 to the *DC CLC Golf Tournament*. (DC)
- Donated \$250 to the *MD Professional Fire Fighters* for their convention. (DC)
- Contributed \$2,000 to the *AFL-CIO Golf Tournament*. (DC)
- Gave \$505 to *UFCW 770* for their golf tournament. (LA/OC)
- Gave \$1,320.31 to *UFCW 8* for conference expenses. (LA/OC)
- Contributed \$430 to the *Massachusetts AFL-CIO* for their convention. (MA)
- Presented \$250 to *SMW 170* for their golf tournament. (MA)
- Gave \$320 to the *Monmouth/Ocean Counties CLC* for their dinner dance. (NJ)
- Donated \$2,300 to the *NYSCUL Convention* to sponsor a booth. (NY)
- Contributed \$250 to *IBT Local 202* for their scholarship fund. (NY)
- Presented \$1,000 to the *Greater Madison County Federation of Labor* for their scholarship fund. (St. Louis)

The Altig-Orlovic Agency's Top Contributions

- Donated \$338.13 to the *Idaho AFL-CIO* for BBQ at their Labor Day picnic.
- Contributed \$250 to the *Missoula Area CLC* for their Labor Day picnic.
- Gave \$120 to *CEP MB Council* for their golf tournament.

The Altig-Orlovic Agency's Top Contributions (cont.)

- Presented \$300 to *IBEW 1260* for the IBEW golf tournament.
- Donated \$350 to *IBT 81* for their annual golf tournament.
- Gave \$379.96 to *AFSCME Council 75* for Casino Night prizes.
- Donated \$179.98 to *OPEIU 11* for raffle prizes at their picnic.
- Presented \$149.99 to *LIUNA 296* for picnic prizes.
- Contributed \$250 to *Central WA USBC* to help with their youth program.
- Gave \$299 to *SMW 16* for prizes at their picnic.
- Presented \$400 to *IBEW 160* as a donation for the annual pig roast.
- Donated \$149 to *UBC 1388* for raffle prizes at their picnic.
- Gave \$199 to *IAM DC* for picnic prizes.
- Donated \$556.49 to *Alberta Building Trades* for a door prize at the *Alberta Building Trades Convention Raffle Draw*.

The Slav Bitman Agency

- Donated \$100 to the *Carolinas Management Conference*.
- Gave \$200 to the *North Carolina AFL-CIO* for their Victory Fund.

The Jatoft-Foti Agency

- Gave \$10,000 to the *Contra Costa County CLC* for their 8th Annual *Labor 2 Labor* Dinner.
- Donated \$748.28 to the *Sacramento CLC* for their golf tournament, labor dinner, and Labor Day picnic.
- Contributed \$1,000 to the *Operating Engineers* for their golf tournament.
- Donated \$2,600 to the *Joint Council of Teamsters Local 38* for their golf tournament.
- Contributed \$3,000 to the *Loveall Foundation for Children*.
- Donated \$200 to the *Sequoia Chapter* for their chapter dinner and raffle prize.
- Gave \$215.84 to the *Fresno CLC, APWU 73, and the Monterey CLC* for raffle prizes.

The Carla Miller Agency

- Presented \$500 to the *South Carolina AFL-CIO*.
- Gave \$100 to the *Carolinas Labor Management Conference*.

Total \$75,270.98

Submit your contributions monthly via e-mail to dyannazzo@ailife.com.



FROM THE DESK OF:
Scott Smith

Executive Vice President &
Chief Marketing Officer

Closing the Lid

Here it is — the homestretch. As you read this column, we are nearing the last two months of 2007. This is the time of the year in which your annual goals can finally be met!

I have nicknames for each quarter of the year. The first quarter is “a new beginning,” the second quarter is “the fork in the road,” the third quarter is “maximum effort,” and the fourth quarter is “closing the lid.”

The thought process behind each nickname is easily interpreted. The first quarter of the year is truly a new beginning. It is a time in which new goals, new plans, and a renewed enthusiasm charge and energize us. In the second quarter, we take a step back to analyze what is working, and we hit a fork in the road — do we continue with our original game plan or make adjustments for higher achievement? By the time the third quarter rolls around, we have stopped tinkering with our plans of action, and we need to plow forward with maximum effort. Otherwise, we will be unable to meet our annual goals.

This brings us to the fourth quarter, where we now sit. Now is the time to *close the lid*. I'm sure everyone has heard the term “nailing down the coffin,” but that's probably a little too literal of a term in the life insurance industry. Let's parallel the thought with “The Fat Lady Sings” or “Sealing the Deal.” What all this means is simple — you have come too far and worked too hard to not put the finishing touches on 2007.


All over the Company, people are putting the finishing touches on their year. Darren Miller just received his

SGA contract. Malka Arony, Mark Gagliardi, and Larry Lozano are among the PR Reps crossing the 20,000 lead threshold. Max Quasem is poised to close the lid on his second straight Agent of the Year Award. At least 20 agents year to date have exceeded the \$100,000 Net ALP threshold.

What lids do they have left to close? Many top performers have their fate sealed and their 2007 legacy written, but they continue to *close the lid*. They do this because their work ethic requires it. When you work hard even after your goals are within reach, you are a true champion. True champions can be defined as those who put their blood, sweat, and sometimes even tears into every minute of the competition, regardless of the consequences. And to be a true champion, you don't have to get on stage, you don't need a trophy, and you don't need a pat on the back. You know what you are capable of, and you know how hard you have worked. You know whether or not you skipped a beat. It is you that must be content with your efforts in sealing the deal. When you are a true champion, the only person who is entitled to judge your performance stares back at you from the mirror.

A true champion does not need to meet their goals so much as achieve a level of maximum effort in attempting to reach those goals. Winners *close the lid* every day, every week, and yes, every year.

So as you near the end of 2007 and hit the home stretch, now is the time to *close that lid!*



Puerto Rico— get on Island Time.

Working on a Saturday...

is better with tiny umbrellas.

2008 Convention: May 15-18, 2008 For complete Convention Qualifications, go to: www.aillife.com/agency/spotlight/maingtl.htm



Public Relations Bonus

JANUARY
 FEBRUARY
 MARCH
 APRIL
 MAY
 JUNE
 JULY
 AUGUST
SEPTEMBER
 OCTOBER
 NOVEMBER
 DECEMBER

Al Wall	\$1,872.18
Nathan Cook	\$1,597.50
Vivian Dwyer	\$1,387.00
Mark Gagliardi	\$1,278.90
Casandra Robinson	\$1,271.50
Robin Andrade	\$1,101.00
Laurie Onasch	\$1,089.11
Rona Pileggi Spano	\$1,023.74
Cathy Cook	\$1,000.00
Mary Hinterberger	\$938.00
Nancy Adkins	\$801.00
Timothy Gray	\$685.50
Irene Rurycz	\$674.00
James Clark	\$663.00
Larry Lozano	\$634.29
Marilyn Kohlhasse	\$595.00
Charles Hill	\$572.66
Kenneth Lett	\$541.50
Frances Christie	\$489.00
Elizabeth Farm	\$484.25
Jenny Williams	\$470.00
Jacqueline deVooght	\$457.00
Jerry Hartnett	\$413.00
Darrell Dorey	\$408.00
Daryl Barnett	\$406.50
Barbara Knight	\$403.50
Sara Thrailkille	\$357.00
Richard Case	\$350.00
Brenda DiSomma	\$345.30
Alina Latinsky	\$334.00
Anna Zakharova	\$316.50
Jason Ihle	\$307.50
Linda Melton	\$287.00
Nadine Boudreault	\$286.00
Sandra Johnson	\$270.00
Robyn Ferraro	\$252.25
Brenda Stipanovich	\$250.00
Catherine Briggie	\$242.75
Shannon Walker	\$237.50
John Wagner	\$231.50
Randy Stockley	\$220.50
George Farenthold	\$212.00
Rachelle Valdez	\$203.25
Malka Arony	\$202.41
Katherine Marcantel	\$198.00
William Slocum	\$189.00
Kevin O'Connor	\$179.50
Sue Akers	\$176.50
Susan Gilbert	\$175.00
Manon Brulotte	\$173.63
JD Bedford	\$160.50
Donald Spohn	\$154.50

Richard Suarato	\$139.50
Pater Nielsen	\$125.00
Mario Soljan	\$124.50
Susan Fuldauer	\$117.00
William Sauers	\$103.00
Brett Hulme	\$102.00
David Blaisdell	\$101.50
Brett Neal	\$92.31
Lou Nell Busby	\$88.50
Becky Cutler	\$85.50
Jorge Ramirez	\$81.00
Leo VanDenBussche	\$79.50
Suzanne Powers	\$79.50
J R Tasker	\$78.00
Patra Meacham	\$75.00
Carrie Ho	\$72.00
Jennifer Chetwynd	\$70.50
Renee Flannery	\$69.00
Brenda Hadayia	\$58.00
Stephanie Miller	\$54.00
Melanie Sebastian	\$51.00
Amelia Nanez-Gonzales	\$45.00
David Shields	\$45.00
Susan Cooksey	\$44.88
Susan Reagan	\$42.00
Katy Hogge	\$40.50
Stephen Matous	\$40.50
Joseph Westfall	\$35.50
Fausto Arenas	\$33.00
Cynthia Layton	\$28.50
Jacqueline Lowe	\$27.00
William Verbeten	\$27.00
Glen Morrison	\$25.50
Heather Cowdrey-Murch	\$25.50
Theresa Solano	\$25.50
Maria Roth	\$24.00
Alexis Mathis	\$22.50
Steven Gresh	\$21.00
Paul Winslow	\$19.50
Stephen Crockett	\$16.50
Susan Pate	\$15.00
Denis St. Pierre	\$13.88
Valerie Giles	\$12.00
John Cozakas	\$12.00

Total
\$30,057.29

September Bonus Qualifiers

Megan Olson	\$1,356.90	Volodymyr Derevyanyy	\$279.03
Matthew Ho	\$1,024.05	Philip Prata	\$276.71
Dorian Oldham	\$1,016.47	Rodney Ward	\$242.63
Samuel Cohen	\$936.69	Richard Barbour	\$240.44
Laura Fisher	\$933.90	Mathew MacCannell	\$233.01
Michael Forcier	\$870.66	Cheryl Foti	\$232.37
Harjeet Rana	\$858.67	David Hausman	\$216.13
Grant Sharp	\$705.43	Joshua Goodman	\$198.28
Steven King	\$628.01	Emmanuel Villasenor	\$191.77
Christopher Stephens	\$605.11	Michael Laramie	\$170.04
Curt Snow	\$592.54	Nicholas Zangardi	\$169.47
Jim Bianchi	\$589.45	David Iriye	\$167.90
Maxine Moody	\$562.73	Earnest Loveless	\$144.65
David Wang	\$494.28	Randolph Souliers	\$141.35
John Collins	\$485.88	Eric LaBossiere	\$116.22
Bradley Ellison	\$423.53		
Elaina Bosco	\$412.61		
Randy Teyssier	\$404.86		
Jeremy Welch	\$390.03		
Daniel Strader	\$351.95		
Renee Jeffries	\$344.93		
Joseph Szygiel	\$334.55		
Tod Brown	\$331.08		
Steve Foti	\$286.25		

Total **\$17,960.56**

New Agent Bonus

QUALIFIER	BONUS*
Mark Beckford	\$2,767.23
Gregory McMeckan	\$2,646.85
Eleni Evalu	\$2,256.97
Filipo Havili	\$2,143.35
John Thornton	\$2,040.71
Reynaldo Singson	\$1,991.54
Roghie Hassanloo	\$1,951.12
Heidi DeMont	\$1,845.97
Stephen Hill	\$1,784.88
Aisake Otukolo	\$1,733.14
Harrison Oura	\$1,720.35
Lute Havili	\$1,717.66
Mario Chavez	\$1,707.41
Shane Wallman	\$1,706.10
Tanya Andrews	\$1,671.59
Brock Adams	\$1,667.94
Terrence Wicks	\$1,653.31
Daniel Kelly	\$1,645.00
Jeffrey Yazwa	\$1,616.28
Vincent Johnson	\$1,585.51
Aaron Burke	\$1,583.81
Deborah Anderson	\$1,570.17
Melissa McCall	\$1,567.86
Atta Saleh	\$1,548.66
Jeff Debiak	\$1,509.74
Adam Lachat	\$1,489.15
Andre Christie	\$1,478.21
Eric Buliung	\$1,474.53
Martina Laufenberg	\$1,423.01
Alejandro Alonso	\$1,410.20
Timothy Matteson	\$1,406.46
Ron Hallman	\$1,389.19
Adam Shusheski	\$1,384.40
Mozella Bradley	\$1,381.97
David Popowitz	\$1,376.97
Krystal Lindsay	\$1,373.21
Patrick Blanchette	\$1,343.83
Deonica Culberson	\$1,336.08
Lazarus Echeta	\$1,335.18
John Atsyor	\$1,332.79
Yvonne Brown	\$1,329.96
David Frissell	\$1,322.81
Nana Fonoti	\$1,316.09
Melchisedech Doh	\$1,307.45
Julio Carrillo	\$1,292.16
Omar Bibi	\$1,278.54
Larry Payne	\$1,266.59
Daniel Scoggins	\$1,253.59
John Fant	\$1,253.06
Tracy Hicks	\$1,249.04
Everett Law	\$1,228.50
Lisati Tulimanu	\$1,222.22
Shaun McDonald	\$1,214.51
Zachary Wesseling	\$1,211.41
Alatina Fulutusi	\$1,208.16
Leah Larson	\$1,204.20
Ammon Riordan	\$1,197.07
Joshua Radtkin	\$1,194.65
Jarrod Turner	\$1,185.79
Justin O'Reilly	\$1,171.53
Danny Aranda	\$1,169.23
Faafili Wilson	\$1,162.62
Brian Tittermary	\$1,155.92
Cory Neville	\$1,143.27
Eric Aron	\$1,142.10
Carolyn Gass	\$1,136.72
Junior Fretton	\$1,126.95
Gene Williams	\$1,124.48
Joshua Long	\$1,122.13
Falsealufa Fanene	\$1,119.01
David Ramirez	\$1,117.91
Crystal Jackson	\$1,101.25
Ana Torres	\$1,098.56
James Prata	\$1,090.80
Amber Baker	\$1,085.31
Wayne Coulombe	\$1,075.40
Charles Byrd	\$1,061.57
Brian Innes	\$1,054.20

QUALIFIER	BONUS*
Anthony Balsano	\$1,053.40
Maria Quintana	\$1,050.42
Reginald Rodgers	\$1,043.42
Betty Slaughter	\$1,041.43
Evan Holzhauer	\$1,036.47
Shoshannah Brenner	\$1,027.90
Jonathan Annett	\$1,024.21
Felise Kaio	\$1,010.63
Andrina Scott	\$1,007.88
Shafiq Afzal	\$1,006.16
Luay Ghawi	\$1,003.89
Veronica Lara	\$1,001.78
Albert Kunsman	\$995.73
Ramin Maghsoud	\$987.93
Kasali Kotun	\$979.96
Joseph Moskwa	\$977.57
Charlotte Slater	\$976.77
Sanya Hudson	\$973.74
Natalia Kiraly	\$970.68
Robert Storm	\$968.75
Bryan Gravel	\$965.86
Matthew Glisson	\$964.04
Erin Moyer	\$958.88
Larry Clemons	\$957.17
Jimmy Tchen	\$956.84
Miryam Posada	\$942.73
Lee van Delft	\$942.10
Jason Aquilante	\$938.73
Alfredo Ramirez	\$938.13
Valerie Isenberg	\$937.55
Keith Hauck	\$935.13
Shaelagh Legus	\$927.56
Dustine Craig	\$921.46
Eric Caswell	\$920.44
Willison Price	\$919.51
Tevita Uasilaa	\$918.48
Corby Jespersion	\$917.57
Amanda Niss	\$911.20
Ryan LeBaron	\$907.14
Kent Zadko	\$898.98
Deborah Darnell	\$897.40
Kenneth Greer	\$893.51
April Cullen	\$887.38
Pao Vue	\$885.99
Michael Polzer	\$882.14
Clifford Thomas	\$879.18
Joseph Faber	\$876.13
Scott Krouse	\$875.87
Sara Wilson	\$875.64
Yvonne Ingram	\$872.92
Fialelei Naititi	\$870.71
Lisandro Gonzalez	\$867.19
Dennis Fulton	\$865.77
Brian Balch	\$864.94
John Lackey	\$864.50
Craig Adams	\$857.60
Andrew Poulter	\$855.66
Ronald Hefner	\$841.65
Kyle Kollhoff	\$839.84
James Whitesell	\$838.97
Shameeka Pearson	\$838.91
Jonathan Chartrand	\$837.30
Kevin Ishikane	\$836.23
Heather Putman	\$835.04
Scott Tirone	\$833.14
Michael Yoxtheimer	\$831.54
Cynthia Romero	\$827.36
Elizabeth Teller	\$825.47
Leonard Lee	\$816.82
George Cornias	\$816.55
Roger Melton	\$811.09
Kirk Tubbs	\$808.40
David Carr	\$806.84
Brian Fernandez	\$806.67
Jeremy Bryant	\$804.89
Alvin Hagens	\$804.44
John Szoka	\$799.80
Wilfredo Figueroa	\$799.78

QUALIFIER	BONUS*
Keith Litterst	\$796.03
Michael Fisher	\$791.35
Anthony Micheli	\$791.21
Jeff Lamar	\$789.16
Theodora Wharemate	\$788.25
Henry Getty	\$787.70
James Ward	\$785.46
Luz Torres	\$783.59
Brian Bowyer	\$777.72
Sarah Riley	\$773.14
James May	\$769.05
Jeremy Engrav	\$768.39
James Nunnery	\$767.94
Ryan Kargol	\$766.58
Lorie Keller	\$754.66
Stephaan Brown	\$750.28
Danielle Jankowski	\$749.22
Cori McFann	\$749.10
Gerald Hayes	\$746.58
Jessica Burgess	\$746.40
James Rolshouse	\$745.38
Andrew Fryer	\$745.20
Nicola Beccia	\$742.98
Milton Bradley	\$741.68
Aaron Gebke	\$739.26
Michael Kelly	\$735.80
David Harrington	\$731.16
John Paul	\$731.10
Carlo Bonifazi	\$724.13
Anthony Barnett	\$724.06
Grant Reihana	\$723.28
Jake Sheridan	\$721.04
Richard Sprigg	\$719.50
Jerry Marion	\$712.69
Stacy Courseume	\$708.22
Jason Ocean	\$707.05
Matthew Yates	\$705.05
Candace Salt	\$703.59
Nicole Ard	\$698.05
Demetrius Carroll	\$694.03
Jeremy Philbin	\$692.56
Nene Emesih	\$689.62
Charles Hutchins	\$688.25
Peter Lila-Lilomaiaiva	\$688.05
Moua Chang	\$683.55
Scott Shepherd	\$679.31
Andrew Antonini	\$675.76
Derron Cornwall	\$673.43
David Valdez	\$666.99
Wesley DeValk	\$666.55
Darcie Crotteau	\$664.27
Justin Herdzina	\$663.08
Chi Vu	\$658.51
Zdravko Stoyanov	\$651.18
Norman Hightower	\$650.20
Donald Christie	\$650.20
Michael Romeo	\$648.56
Chad Derrick	\$647.62
Robin Diaz	\$642.02
Douglas Thompson	\$639.48
Michael Camara	\$632.40
Karen Brown	\$627.14
Alonso Popoca	\$625.95
Alyssa Hronowski	\$620.75
Gilbert Thompson	\$613.95
David Thomas	\$613.40
Charleston Brown	\$611.92
Dora Elmore	\$609.12
Brian Hooper	\$606.32
Melanie Merrill	\$605.08
Vanessa Garcia	\$604.36
Timothy Velky	\$601.61
Chandler Sanzari	\$591.91
Benjamin McLean	\$578.49
Juan Cortes	\$573.89
Keith Smith	\$573.26
Justin Henry	\$572.96
Justin Wilson	\$570.61

New Agent Bonus

QUALIFIER	BONUS*
Yuan Li	\$569.95
Mary Roadruck	\$568.49
Gary VanErt	\$567.06
Victoria Lawson	\$564.58
Matthew Dean	\$564.17
Shawn Evans	\$561.78
Micah Arnold	\$561.75
Dean Baham	\$561.43
Norma Sauls	\$561.26
Brent Bissett	\$558.97
Riad Benyoub	\$557.43
Gevorg Yanukyan	\$554.54
Lin Xu	\$554.50
Yolanda Palmer	\$551.39
Mathew Jacob	\$547.35
Angela Duran	\$542.25
Keith Kirby	\$541.80
Marvin Schoenherr	\$539.81
Evan Ramage	\$537.97
Michelle Acker	\$530.92
Yves Pierre	\$530.38
Brian Wolchok	\$527.09
Tejinder Singh	\$525.83
Patrick Robitaille	\$525.63
Karuna Bhatia	\$522.53
Alberto Pirela	\$522.25
Gail Arundale	\$520.41
Krishnamurthy Ramakrishna	\$519.13
Stephanie Mullen	\$517.33
Johnny Yang	\$510.52
James Hurlburt	\$507.63
Rodney Boot	\$505.95
Rosalind Jones	\$504.97
Erna Powell	\$504.50
Karrie Lake	\$503.27
Lan Tran	\$501.89
Damien Cannaday	\$501.80
Natalie Donahue	\$501.71
Michelle Adjiri	\$501.35
Johnny Johnson	\$498.73
Elizabeth Fitzgerald	\$497.73
Travis Hileman	\$495.75
Jennifer Farrell	\$494.47
Ashley Livieri	\$494.47
Duane Robertson	\$494.10
Holly Woodard	\$493.36
Lawrence Wolff	\$492.65
Jeremy Schultz	\$492.37
Christine Durrer	\$492.11
Adam Ellis	\$489.16
Alena Penate	\$483.73
Leticia Mercado	\$481.83
Robert Hunsaker	\$480.15
Heather Gonzalez	\$479.37
Chalsie Widener	\$475.91
Jason Miller	\$473.58
Travis Brown	\$473.52
Andres Perez	\$472.36
Rohini Sharma	\$470.10
Sisilia Tangi	\$469.33
Lorraine Nixon	\$467.96
Dillard Davis	\$466.88
Kedric Davis	\$465.34
Patricia Shupe	\$464.99
Sammy Fields	\$463.88
Mark McClatchey	\$462.27
Anthony Dorn	\$461.50
Matthew Lukesh	\$460.90
Brenda Wallace	\$460.44
Scott Cooksey	\$458.40
Brenda Thedford	\$458.10
Dana Beveridge	\$454.61
Oleg Sirghii	\$453.34
Denise Batts	\$445.13
Leslie Tackitt	\$444.22
Elizabeth Cazares	\$442.95
John Charlton	\$437.84
JC Hyatt	\$434.93

QUALIFIER	BONUS*
Pablo Pirela	\$431.49
Belinda Ellis	\$429.75
Jeffrey Hagan	\$426.19
Daniel Walton	\$425.33
Brittany Devlin	\$424.71
Taneshia Solomon	\$424.51
Samuel Jackson	\$422.97
Hydia Green	\$422.31
Robert Johnson	\$421.60
Joseph Ponton	\$421.34
Adriana Ramirez	\$421.00
Daniel Lesniak	\$420.90
Joseph Lechert	\$419.67
Carla Elkins	\$417.98
Keneti Vai	\$417.23
Ronald Redus	\$414.48
Justin Holloway	\$413.96
Donovan Westhaver	\$413.80
Jonathan Schaller	\$412.26
David Montgomery	\$410.81
Maria Arias	\$410.55
Jason Hadden	\$409.48
Joshua Gitomer	\$407.15
Amy Buskas	\$405.53
Mark LeFever	\$404.36
Vincent Caldwell	\$402.30
Clinton Edgecombe	\$402.08
Adrian Kennedy	\$400.91
Stela Meloche	\$399.70
Michael Marion	\$396.54
Benjamin Lyda	\$395.78
Jerell Little	\$392.89
Lawrence Broniszewski	\$392.09
Rowel Castellones	\$391.78
Derrick Mason	\$391.35
Ahsan Pervaiz	\$391.14
Larry Gardner	\$390.13
Catherine Hamilton	\$388.18
Michael Sakiewicz	\$386.72
Flavia Brakling	\$381.36
Jerry Kust	\$379.59
Cara DeFiore	\$379.49
Shaun Wilhelm	\$379.31
Charles Stutz	\$377.48
Dewey Lewis	\$376.00
Rashad Royster	\$375.58
Jennifer Allen-Perry	\$375.05
Judy Carter	\$372.15
Lamar Oliver	\$371.01
Amanda Lamberton	\$370.68
Derrick Rodriguez	\$367.12
Nelson Scott	\$364.45
Garry Joye	\$364.44
Karen Pena	\$364.08
Natalie Perkins	\$362.28
Eric Fahselt	\$361.99
Aaron Haskins	\$361.77
Steven Rogers	\$361.43
Seth Maki	\$361.42
Edward Ward	\$360.90
Ruth Rollan	\$359.32
Eric McClanahan	\$359.15
Jasmyn Hironaka	\$356.73
Scott Root	\$354.81
Thelma Sparks	\$354.63
Rebecca Baumgardner	\$354.08
Blayne Fisher	\$353.87
Peter Laxton	\$353.85
Leopoldo Espailat	\$350.92
David Moore	\$350.51
David Hollis	\$349.88
Daniel Jones	\$349.04
Debra Bell	\$348.60
Adam Hicks	\$348.38
Fadhel Mesfar	\$347.58
Satbir Saini	\$347.56
Kirk Alexander	\$346.97
Stuart LaGrone	\$345.84

QUALIFIER	BONUS*
Jason Brown	\$343.70
Jerald Tetreault	\$342.71
Lavinia Uhila	\$341.00
Jellyann Escobar	\$339.54
Leroy Martinez	\$336.41
Clayton Hewlett	\$335.63
Alexander DiMauro	\$335.28
Scott Fenton	\$332.60
Benjamin Nielsen	\$331.41
Tasha Bell	\$331.39
Selina Asiatia	\$330.71
Ryan Curry	\$329.83
Sharron Belcher	\$329.43
David Perry	\$329.38
Darren Cureton	\$328.27
James Allen	\$325.70
James Green	\$325.08
John Harrison	\$323.93
Toby Potter	\$323.52
Cornie Bueckert	\$322.33
Charles Zwicker	\$321.43
Lee Jeffers	\$320.74
Joanna Mehaffey	\$320.59
Angelee Pelsor	\$319.30
Nickolas Kloster	\$318.71
Amy Reistroffer	\$317.72
Gurmeet Kler	\$316.82
Frederick Greene	\$315.40
Honeylet Penaredonda	\$314.53
Dominique Dumas	\$313.87
Gillian Watson	\$313.62
Brock Graff	\$312.91
Stephen Hitron	\$311.23
James Terrill	\$310.12
Angelina Thomas	\$309.96
Edward Webb	\$309.30
Salvatore Gallo	\$309.07
Kathryn Summers	\$308.34
Eric Cochran	\$307.40
Erika Kahl	\$307.22
Mathew Bunderson	\$307.08
Brian Lee	\$305.02
Kristen Caskey	\$304.35
Samu Pelesasa	\$303.92
Jovica Vasik	\$303.11
Carlo Sgambelluri	\$303.06
Shane Schuessler	\$302.90
Lindsay Bennett	\$301.81
Donald Lacy	\$301.43
Lora Stevens	\$300.81
Eric Wright	\$299.50
Krystal Peterson	\$299.11
Janelle Pennington	\$296.69
Lesley Lancaster	\$293.61
Jason Filz	\$292.74
Wayne Ulrich	\$292.15
Taneisha Carter	\$291.95
James Cunningham	\$291.86
Matthew Norero	\$290.57
Linda Shields	\$290.40
Gabriel Livramento	\$289.89
Young Tae	\$289.63
William Matthews	\$289.39
Ivy Vautuua	\$288.55
Kathryn Chaisson	\$287.87
James Erickson	\$287.78
Nathan Purdum	\$286.99
Aleaquezo McClurkin	\$285.26
Robert Parks	\$285.23
Robert Granzow	\$284.97
Justin Reese	\$284.54
Shane Thomas	\$284.00
Dwayne Powell	\$283.03
Jack Chaney	\$282.27
Cameron Lewis	\$281.86
Abdonacor Boudjoma	\$281.77
Jessica Gowanlock	\$276.97
Robert Willis	\$276.15

New Agent Bonus

QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*
Richard Brooks	\$274.85	Jon Morgan	\$208.94	Michael Knapp	\$168.55	Daphne Johnson	\$124.47
Bill Duncan	\$274.26	Keisha Sandie	\$206.15	Simcha Brisman	\$168.16	Stephan Siemens	\$123.97
Kelsey Springer	\$273.10	Damien Brodie	\$205.04	Jessica Garling	\$168.14	Frederik Moerdyk	\$123.64
Patricia Davies	\$272.62	Steven Peters	\$204.12	Rachel Wanden	\$168.04	Paul Kaiser	\$123.63
Ulysse Labelle	\$271.13	Maurizio Burroni	\$203.09	Tara Karver	\$167.04	Harold Fisher	\$123.08
Ineida Andrade	\$270.91	Jeana Koenig	\$203.05	Brandon Asuka	\$166.88	Warren Mansell	\$122.92
Terrance Schnarr	\$270.87	Christopher Nickerson	\$202.74	Ronald Cox	\$166.43	Vanz Council	\$122.91
Robert Smaltz	\$270.03	Daniel Burnell	\$201.13	Rosa Ngolo-Grubb	\$165.76	Andrew Ouellette	\$121.58
Christopher Vasu	\$270.01	John Olson	\$201.09	Jason Meetsma	\$165.15	Georgette Pastor	\$121.33
Mynga To	\$268.74	Mishka Patrick	\$201.03	Patricia Brice	\$163.86	Tauaipolu Seumanufaga	\$121.01
John Gawinski	\$267.93	John Connors	\$200.96	Christi Cooper	\$163.67	Virginia Sibley	\$120.50
Adam Blacklock	\$266.28	Mary Attie	\$200.82	Jhoanna Enriquez	\$163.51	Jeffery Eley	\$120.30
Josue Bernal	\$264.43	Shanna Tarble	\$200.14	Ameeta Sudan	\$162.06	Antonio Monica	\$119.75
Robert Kaminski	\$263.53	Gilbert Alvarez	\$199.13	Angela Smith	\$161.84	Longo Vaatiuola	\$119.68
Clara Robinson	\$262.48	Peter Hughes	\$198.07	Linda Goebel	\$161.55	Charles Johnson	\$119.40
Terry Cade	\$262.18	Jesse Fiske	\$196.86	Dustin Klingebiel	\$161.07	Aaron Gilbert	\$118.66
Anthony Smith	\$260.40	Michael Davis	\$195.18	Michel Belanger	\$160.81	Mark Mains	\$118.20
Ann Hylton	\$259.41	Dmitriy Kagan	\$195.15	Athena Villanueva	\$160.74	Margarita Kagan	\$117.96
Shane Pogue	\$258.10	Kate Verhelst	\$194.93	Phillip Major	\$159.89	Robert Scales	\$117.90
Cody Christian	\$257.99	Bryant Smith	\$194.72	Cliff Kearsley	\$158.89	Thomas Kelly	\$117.33
Arjai Jackson	\$257.01	Martin McCarthy	\$194.19	Walter Babinski	\$158.57	Christopher McCall	\$117.23
Cynthia Brinson	\$256.80	Gina Statham	\$194.10	Clinton Packo	\$157.90	Brenda Walker	\$117.22
Justin Tessler	\$255.04	Averyll West-Washington	\$193.53	Mary Watkins	\$157.77	Daniel McMahan	\$116.99
Darren Kupfer	\$253.53	Heather Terlouw	\$192.25	Shawn Belknap-Keet	\$157.28	Lisa Dove	\$116.25
Tyler Ramsey	\$253.23	Matthew Gerson	\$191.90	Keith Praski	\$157.10	John Elgert	\$116.05
Derrick Sanders	\$252.60	Jerod Lavert	\$190.39	Josh Chaney	\$156.40	Adam Miller	\$115.56
Jason Smith	\$252.32	Emerenciana Vaili	\$190.35	Michael Jones	\$156.30	Hager Garramone	\$115.34
Al Williams	\$252.29	John Palmer	\$190.34	Melissa Frank	\$155.77	Nicoe Salazar	\$114.93
Rachael Gibbs	\$252.00	Christopher Rogers	\$189.63	Alden Kendall	\$155.38	James Garnett	\$114.91
Charles Mickens	\$251.00	Donald Tartaglia	\$189.04	Denise Musumeci	\$154.63	Ereke Bruce	\$114.65
Andrew Gursky	\$250.89	Iperfection Harris	\$188.91	Jacqueline Johnson	\$154.16	Daniel Harrison	\$114.48
Jason Welsh	\$249.75	Peter Leung	\$188.63	Arkadi Nulman	\$152.50	Ava Selander	\$114.30
Matthew Krapfl	\$249.70	Blake Higuchi	\$188.47	Stacy Taylor	\$152.29	Kuang Yang	\$114.21
Richard Blake	\$248.85	Charlie Williams	\$188.21	Ala Awad	\$151.77	Shellane Harris	\$114.09
Benjamin Kersey	\$247.82	Tyler Reed	\$188.14	Shaun Sideris	\$150.99	Mark Guiley	\$113.34
Derek Nielsen	\$247.17	Ashley O'Regan	\$188.14	Shelley Jarrett	\$150.85	Erica Foster	\$112.77
Franklin Redekop	\$246.63	Russel Reilly	\$188.08	Christine MacKenzie	\$150.30	Hoang Ngo	\$112.60
Enoch Patterson	\$245.15	Richard Braden	\$185.28	Perri Campbell	\$148.85	Atabak Noorzi	\$112.03
Tyler Anderson	\$243.91	Christian Chenier	\$185.08	Carol Slaughter	\$148.40	Jason Kohlscheen	\$111.92
Robert Lynam	\$243.88	Robert Drake	\$184.77	Vaughn Douglas	\$147.46	Ignacio Pena	\$111.88
John McCarthy	\$243.63	Matthew Hickling	\$183.69	Bryan Bartosovsky	\$146.62	Kimberly Welch	\$111.47
John Hepi	\$240.10	Jane VanHolten	\$183.55	Richard Stitzer	\$143.97	Robert Lemmond	\$111.46
Matthew Malanga	\$239.80	Megan Bruce	\$183.47	Christina Makowski	\$143.43	Charles Felix	\$110.27
Keith Kirchner	\$239.68	Lawrence Tanksley	\$183.04	Terrence Manuel	\$143.19	Blake Sanca	\$109.92
Thomas Castor	\$238.10	Catrina Schweigel	\$182.85	Detreia Glover	\$142.84	Joseph Correll	\$109.82
Aaron Clark	\$236.84	Samara Ramudit	\$182.53	Terry Knudson	\$142.28	Steven Diorio	\$109.63
Dennis Stinich	\$236.74	Marisa Willgruber	\$182.45	Jack Dolzadelli	\$141.31	Nick Kurceba	\$109.59
Sung Kim	\$236.45	Maryna Danielian	\$182.22	Donald Bayly	\$140.53	Shaun Jackson	\$109.16
Christopher Hussong	\$234.00	Marcell Graham	\$182.20	Joshua Stankovich	\$140.35	Milton Smith	\$108.90
Carie Franks	\$233.83	Brian Vickerman	\$182.08	Eric Clock	\$139.64	Ryan Whorley	\$108.24
Matthew Dunbar	\$232.72	Jose Chic	\$182.02	Marisol Galvan	\$139.41	Ghina Malaney	\$108.06
Daniel Davidson	\$231.15	David Mellies	\$181.80	Mareta Wiringi	\$139.04	Weesam Chaya	\$107.70
Teri Wandersee	\$230.10	Robert Hearns	\$181.39	Meuy Saelee	\$138.09	Michael Lindsay	\$107.67
Jennifer Mitchell	\$229.81	David Bauer	\$180.91	Melissa Kindilien	\$136.54	Kevin Copperwheat	\$107.55
Oladimeji Adedire	\$229.63	Dante Poteat	\$179.98	Tingting Liu	\$136.35	Travis Eick	\$106.81
Chase Nolte	\$228.37	Thomas Harris	\$179.89	Kenneth Bowman	\$136.09	Ungatea Mafileo	\$106.59
Michael Behr	\$228.25	Darryl Washington	\$178.50	Andrew Zysk	\$135.93	Peter Pulepule	\$106.40
Daniel Hobson	\$227.05	Phoutone Kingvilay	\$178.23	Marcus Lawrence	\$135.37	Justin Witte	\$106.36
Brahim Guenaoui	\$226.53	Jason Iwikau	\$177.95	John Dohmlo	\$134.97	Yang Wang	\$105.84
Gregory Myers	\$225.30	Erica Hakes	\$177.06	Gloria Schultz	\$134.95	William Jones	\$105.33
Jennifer Jimenez	\$224.07	AutumnRose Driscoll	\$174.96	Shevon Julien	\$134.63	Samila Tavana	\$105.18
Jamie Jamison	\$223.72	Donald Pauley	\$174.82	Kimberly Woebke	\$133.57	Josephus Brown	\$104.85
Hernando Guzman	\$223.04	Joel Boroditsky	\$174.16	Eula Wood	\$132.39	Deanna Vaughn	\$102.99
Aubrey Sarreal	\$223.03	DeWan Williams	\$173.95	Mohamed Abdelkader	\$131.49	Donald Green	\$102.96
David Tilley	\$221.70	Maxwell Chapman	\$173.40	Tedra Brown	\$131.40	Adrian Reid-Cowell	\$102.48
Crystal Timberlake	\$220.94	Kristie Maitland	\$173.27	Peter Spinelli	\$130.28	Jeffrey Bickel	\$102.29
Jennifer Bilodeau	\$220.64	Anthony Lacey	\$173.21	Lorna Ying	\$128.23	Carrill Munnings	\$102.18
Danielle McClarty	\$219.64	Asomaliu Tusi	\$173.16	Andrew Hudak	\$127.87	Anthony Selvidio	\$101.84
David Baker	\$218.40	Deborah Woodburn	\$173.11	Dale Meyer	\$127.54	Olga Merezchnikova	\$100.77
Mary Daly	\$218.28	Borek Volarik	\$173.00	Kevin Smith	\$127.52	Lugenia Brown	\$100.70
Adam Gustafson	\$217.35	Oscar Castro	\$172.19	Ismar Kapidzic	\$127.47	Andre Vanoyen	\$100.69
Milton Garlick	\$214.63	Leonardo Villalobos	\$171.93	Deborah Paclaon	\$127.41	Jackie Nguyen	\$100.68
Huihann Wee	\$214.44	Miranda Graham	\$171.90	Thomas Racobaldo	\$126.72	Robert Dunn	\$100.04
George Rumble	\$213.50	Jackie Alston	\$171.35	Kevin Knight	\$126.49	Timothy Palmer	\$99.72
Antoinette Wall	\$211.90	Darnell Custis	\$170.05	Sophia Guerrero	\$126.26	Peti Liu	\$99.45
Kevin Coleman	\$211.87	Shirley Rossman	\$169.71	Phillip Corbello	\$125.91	Mirza Baig	\$98.94
Matthew Ellis	\$211.50	Richard Varner	\$169.23	Alba Wandurraga	\$125.70	Karl Weinmann	\$97.80
Mitchell Johnson	\$211.06	Tiffany Silver	\$169.00	Charles Fontana	\$125.15	Juliya Purington	\$97.03

New Agent Bonus

QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*
Coady Dempsey	\$96.54	Lana Hasou	\$71.09	John Andugula	\$59.44	Natosha Hill	\$51.70
Brian Head	\$96.21	Charlene Rubio	\$70.68	Emmanuel Poukpa	\$59.44	Felicia Sponagle	\$51.65
Christopher Marchand	\$95.05	Garrison Glenn	\$70.25	Emelda Rosales	\$59.32	Khemvisay Likay	\$51.61
Cathy Atkins	\$95.04	Sudeep Regmi	\$70.21	Christina Barton	\$59.31	Michelle Jones	\$51.59
Genine Schultz	\$94.40	Krista Wood	\$69.96	L'Tanya Wilkerson	\$59.29	Jeanette Trull	\$51.52
Gina Hungerford	\$93.42	Douglas Kosowan	\$69.93	Leonard Walker	\$59.25	Jessica Johnson	\$51.47
Stephane Bartlett	\$93.10	Matt Wyss	\$69.48	Topou Lauifata	\$58.89	Christine Kennedy	\$51.44
Akesa Lia	\$93.09	Theresa Shabazz	\$69.28	Jeffrey Hander	\$58.87	Leslie Troedel	\$51.10
Clarence Wynn	\$92.98	Julie Hallgren	\$69.25	Monica Boulanger	\$58.78	Nicholas Aplin	\$51.07
Zenodie Freeman	\$92.88	William Garrett	\$68.80	Celina Nixon	\$58.67	Inna Prokopenko	\$51.05
Dustin Dunbar	\$92.16	Desiree LaJeunesse	\$68.40	William Miller	\$58.62	Arturo Vazquez-Barba	\$51.00
Adrian Holloway	\$90.31	David Melcher	\$68.29	Christoph Baker	\$58.49	Andrew Driscoll	\$51.00
Ryan Hess	\$90.23	Brandon St Michel	\$67.92	Timothy Page	\$58.48	Michelle Faber	\$50.99
Tiani Mattos	\$89.45	Samuel Styve	\$67.72	Dorian Shine	\$58.20	Jermaine Reese	\$50.89
Theodore Morris	\$88.93	Eddie Kwong	\$67.57	Nina Edmonds	\$58.13	Mathew Davies	\$50.70
Christopher Purnell	\$87.84	Tina Jones	\$67.52	Douglas Mishler	\$58.02	Maria Breidenbach	\$50.55
Rufus Hobbs	\$87.33	Peter Thin	\$67.23	Kenneth Avery	\$57.91	Ashley Eick	\$50.53
Justin Traver	\$86.97	Lisa Tollard	\$67.15	Andrick Nelson	\$57.85	John Allen	\$50.45
Michael Dvorak	\$86.67	Jonathan Medina	\$66.90	Fenton Graham	\$57.77	Alexey Kalinin	\$50.41
Ryan Wagner	\$86.21	Favian Quiroz	\$66.72	Jeremy Muzzy	\$57.65	Robert Coronado	\$50.40
John Aremia	\$85.71	Lydia Garcia	\$66.48	Mysty Borman	\$57.61	Betty Lukins	\$50.40
Theresa Coleman	\$84.45	Tahina Richards	\$66.42	Lydia Embree	\$57.55	Andrew Stinnett	\$50.23
Adam Sweet	\$84.45	Robert McFarland	\$66.00	Kerri Kdan	\$57.50	Yimin Tian	\$50.14
Gregory Simcox	\$84.34	Christopher Malek	\$65.95	Randy Calero	\$57.45	Heather Tanner	\$50.10
Tatyana Chernysheva	\$84.24	Gregory Spielman	\$65.75	Marcellus Rowser	\$57.21	Mary Paul	\$50.07
Marg Deveau	\$84.00	Esther Green	\$65.70	Marvin Covington	\$57.20	Peter Patrie	\$50.00
Jonathan Troutman	\$83.94	Stephen Kubiak	\$65.20	Kimberly Fitch	\$57.09	Fauna Branigan	\$46.24
Daryl Keogh	\$83.85	Joseph Bayer	\$65.00	Christian Gonzalez	\$57.06	Michael Rich	\$45.30
Charles Cox	\$82.61	Dennis Baras	\$65.00	Gloria Williams-Weaver	\$57.04	Jason Glenn	\$43.38
Diane Dillahunt	\$81.79	Michael Williams	\$64.95	Janet Wilbur	\$56.79	Adebimpe Akinrin	\$38.58
James Smith	\$81.76	Scott Jenkins	\$64.93	Jesse Goin	\$56.76	Michael O'Rourke	\$38.16
Leroi Saul	\$81.29	Africa Sills	\$64.54	Julie Christensen	\$56.75	Kevin Mosher	\$37.20
Robert Combe	\$80.83	Kyle King	\$64.50	Carol Pettus	\$56.61	Peter Varley	\$30.79
Jonathan Barolet	\$80.54	Luis Rodriguez	\$64.39	Lisa Butcher	\$56.40	Shamika White	\$28.83
Jill Tomaszewski	\$80.53	Karen Rodriguez	\$64.39	Jeremy Gray	\$56.23	Kelly Brooks	\$27.06
Jonathan Bryant	\$80.47	James Wagar	\$64.11	Craig Garcia	\$55.75	Carl Ignatius	\$23.60
Nancy Estaris	\$80.25	John Feathersen	\$63.90	Moustafa Makhmoud	\$55.66	Dayquann Boyd	\$22.29
Jeanette Lancaster	\$79.99	Cynthia Sittig	\$63.28	Griselda Grodotz	\$55.60	Stephanie Bodio	\$20.59
Michael Solomona	\$79.78	Christy Dunning	\$63.24	Sara Ibanez	\$55.58	Luis Rivera	\$13.67
William Allen	\$79.20	Oscar Chavez	\$63.22	Tiffany Roland	\$55.41	Carol Rodgers	\$12.34
Jeffrey Roberts	\$78.95	Fenel Merisier	\$63.19	Kelekolio Une	\$55.29	Michael Washburn	\$8.00
Christopher Odetunde	\$78.89	Dawna Doering	\$63.03	Nancy Trosa	\$55.20		
Constance Crandell	\$78.75	Michael Duncan	\$62.47	Mauricio Diaz	\$55.16		
Charles Nelson	\$78.45	Bohdanna Patrie	\$62.44	Shane Sekiya	\$55.12		
Thiha Kyi	\$78.31	Jon Wolfer	\$62.40	Ira Wade	\$55.06		
Darryl Lim	\$78.11	Jade Nelson	\$62.32	Frederic Ntibarimungu	\$54.99		
Jacky Pipkin	\$78.00	Karri Nagel	\$62.31	Babak Zadeh	\$54.85		
Sarah Barnhart	\$77.89	Terry Benton	\$62.24	Megan Wlazlak	\$54.81		
John Perry	\$77.36	Randie Mallory	\$62.11	Fred Harden	\$54.79		
Cynthia Wallace	\$77.29	Caretha Lewis	\$62.11	Kari Vanat	\$54.60		
James Charron	\$77.07	Gary Allgood	\$62.05	Zenobia Stanton	\$54.58		
Nick Podhradsky	\$76.93	Bruce Willis	\$61.99	Rudy Lopez	\$54.55		
Louis Martinez	\$76.82	Reginald Christor	\$61.88	Anthony Ing	\$54.50		
Brooke McCullough	\$76.54	Robert Heiman	\$61.81	Jaime Brown	\$53.97		
Andrew Kaishian	\$76.15	Jacinda Gist	\$61.50	Angel Walker	\$53.59		
Devron Campbell	\$76.06	Cezar Radu	\$61.23	Anthony Theriault	\$53.45		
Margaret Davidson	\$76.00	Joel Smith	\$61.20	Jesse Hinkley	\$53.29		
Nathan Peterson	\$75.45	Louis Paganucci	\$61.16	Eshantali Purdue	\$53.15		
Jermaine Gunter	\$75.25	Matthew Vickers	\$60.96	Jesus Cardenas	\$53.14		
Gary Gildea	\$75.17	Ami Reynaga	\$60.91	Michael Harris	\$53.11		
Zenia Rubin	\$75.00	Marcus Stephens	\$60.86	Bruce Reid	\$53.10		
Shona Litke	\$74.95	Cheryl Pegues	\$60.75	Craig Isidore	\$53.05		
Afshin Faridani	\$74.32	Esther Hunter	\$60.60	Trisha Murphy	\$53.04		
Theresa Zanowick	\$73.60	Amy Jones	\$60.36	Jessica Hutchinson	\$52.93		
Qian Li	\$73.44	Matthew Smith	\$60.30	Jasmin Whiting	\$52.80		
Daniel Daily	\$73.26	Larry Corrie	\$60.30	David Randall	\$52.78		
Frank Carroll	\$73.06	Ingrid Jefferson-Myers	\$60.30	Nancy Contreras	\$52.75		
Torey Mayfield	\$73.05	Ernest Abdul-Raheem	\$60.29	Ronald Swope	\$52.66		
Francisco Rodriguez	\$72.97	Chris Corbin	\$60.23	Alexander Ocviek	\$52.65		
Toni Sanders	\$72.91	Darrin Brown	\$60.00	Ajay Dheer	\$52.64		
Scott Laiche	\$72.89	Tamara Lewis	\$59.98	Marwan Shimoon	\$52.57		
Peter Letto	\$72.80	Ted Riese	\$59.85	Melissa Perez	\$52.25		
Joseph Scott	\$72.61	Daniel Sobeck	\$59.81	Michael Gruber	\$52.21		
Oluronke Waddell	\$72.20	William Dewolf	\$59.79	Natasha DesRochers	\$52.05		
Simon Rengifo	\$71.89	Melanie Dunn	\$59.65	Naveen Gupta	\$52.00		
Pineula Fuimaono	\$71.84	Victor Jones	\$59.60	Michael McCarthy	\$52.00		
Danielle Burrows	\$71.70	Ivan Nyberg	\$59.55	Dywon Terry	\$52.00		
Ashley Preciado	\$71.29	Amie Adams	\$59.46	Charles Cotton	\$51.88		

Total Bonuses Paid Out
\$400,931.75

Retention Bonus

QUALIFIER	BONUS*
Jose Lopes	\$6,462.82
Kevin Appasamy	\$5,154.67
Daniel Potilechio	\$4,060.55
Benham Halali	\$4,034.09
Shoshannah Brenner	\$3,449.82
Dean Bauman	\$3,317.70
Amir Sedaghat	\$3,302.22
Andrew Haskins	\$3,104.65
Stephen Bendure	\$3,040.09
Freida Yakubov	\$2,925.04
Randolph Souliers	\$2,802.38
Maijargal Sukhbaatar	\$2,736.62
Kathryn Chaisson	\$2,616.13
Robert Kanaan	\$2,595.48
Max Quasem	\$2,506.88
Bonnie Williams	\$2,340.10
Herivelto Pereira	\$2,305.72
Bianca Zaragoza	\$2,238.34
Yvonne Hernandez	\$2,210.98
Beth Snow	\$2,189.64
Mark Beckford	\$2,143.19
David Jackson	\$2,130.25
Daniel Jones	\$2,084.96
Lynda Williams	\$2,040.47
Timothy Cruise	\$2,007.74
Alex Bluhm	\$1,960.42
Garret Kun	\$1,903.03
Yevgeniy Kashkin	\$1,889.37
Michael Perkins	\$1,887.32
Andrew Bishop	\$1,884.27
Todd O'Neill	\$1,881.56
Steven Stensrud	\$1,881.32
Edward Hanna	\$1,837.91
Ryan Hall	\$1,806.64
Ross Ewen	\$1,806.51
Heather Hewitt	\$1,794.44
Mary Attie	\$1,773.90
Patricio Mamaclay	\$1,749.17
Joaquin Santos	\$1,738.37
Matthew Gonzales	\$1,729.37
Barbara Stillwell	\$1,699.42
Russell Morris	\$1,686.20
Rickie Sasser	\$1,655.41
Greg Stewart	\$1,645.72
Ronald Marx	\$1,639.28
Lori Simpson	\$1,615.90
Daniel Phares	\$1,601.23
Cassius Caron	\$1,597.01

QUALIFIER	BONUS*
Jinzhou Zhao	\$1,581.18
Ronald Friedlander	\$1,580.71
David Garbarskiy	\$1,555.23
Angelika Vassilieva	\$1,553.90
Robert Webb	\$1,544.81
Sandi Babcock	\$1,542.32
Lorie Keller	\$1,540.33
Demetrius Carroll	\$1,510.39
Bradley Ellison	\$1,496.04
Shaun McDonald	\$1,477.22
Michael Boyer	\$1,455.77
Derek Sandilands	\$1,454.68
Preeti Sahgal	\$1,433.51
Rudi Camenzind	\$1,359.15
Brian Schreiter	\$1,334.62
Marvin Schoenherr	\$1,317.73
Scott Florin	\$1,313.08
Robert Ulreich	\$1,310.71
Michael Garrett	\$1,309.04
Lily Tchen	\$1,297.25
Jesse Wise	\$1,295.16
Kathy Mann	\$1,288.67
Phillip Currie	\$1,282.33
William Gordon	\$1,280.37
Mark Bleier	\$1,271.17
Scott Remmey	\$1,268.60
Gabriel Santos	\$1,251.40
Christy Starr	\$1,251.04
Alan Rosen	\$1,243.86
Norman Lew	\$1,240.31
Al Sorisho	\$1,239.28
Jay Meyer	\$1,234.14
Patricia Longenecker	\$1,232.26
Tony Motley	\$1,231.46
George Noujaim	\$1,224.05
Eric Miller	\$1,219.85
Michael Libassi	\$1,219.62
Candace Engelson	\$1,218.92
Krista Thieme	\$1,185.88
Ed Olfert	\$1,162.21
Gregory Hayman	\$1,158.09
Brock Graff	\$1,151.77
Kouassi Appiah	\$1,133.71
James Isip	\$1,128.79
Pamela Ladd	\$1,116.24
Daniel Orr	\$1,109.00
Ashlynn Orng	\$1,106.50
Douglas Bauknecht	\$1,092.87

Retention Bonus

QUALIFIER	BONUS*
Thomas Tulowiecki	\$1,078.37
Lee Jeffers	\$1,059.19
Marino Baca	\$1,052.63
Brian Bowyer	\$1,031.35
Dustin Dunbar	\$1,021.94
Julie Wells	\$1,019.71
Sherri Brendle	\$1,014.06
Brandon Teter	\$993.30
David Ackerman	\$986.86
Michael Dupree	\$976.73
Kenneth Madden	\$966.42
Aaron Burke	\$956.64
Crystal Reeves	\$952.72
Noel Ables	\$943.53
David Thornton	\$937.93
Bradley Kincaid	\$935.97
Anita Facundo	\$931.77
David Perry	\$925.79
Andrea Barenholtz	\$904.95
Nick Podhradsky	\$895.18
Janette Meza	\$873.05
Martin Flores	\$869.82
Theresa Bellajaro	\$864.99
Julie Aprahamian	\$864.74
Samson Adelufosi	\$863.16
Luis Bagundo	\$843.80
Jennifer Wehrle	\$829.83
Maria Esposito	\$824.02
Earnest Loveless	\$823.20
Michel Dickey	\$811.86
Herbert Adams	\$793.64
Timothy Nolan	\$790.48
John Franklin	\$787.89
Joey Kennedy	\$783.96
Jason Green	\$759.88
Desi Dimitrova	\$738.25
Katherine Georgiou	\$728.61
Larry Malitz	\$725.70
Ronald Berube	\$678.94
Derek Nielsen	\$677.32
Willie Hayden	\$672.83
Jessica Cottrell	\$633.51
Deborah Walsh	\$622.01
Nikki Woods	\$620.88
Alex Grakhov	\$610.09
James Palmes	\$598.93
Olivia Godoy	\$577.98
Donald Christie	\$542.46
Hyungjun Kae	\$539.46
Carmine Cupo	\$517.05
Arjai Jackson	\$515.57
Daniel Hobson	\$513.59

QUALIFIER	BONUS*
Shalin Patel	\$511.42
Pamela Drury	\$510.45
Zulfikar Bhukera	\$505.55
James Aalders	\$502.55
Kenji Leonard	\$498.02
John Fant	\$478.06
Hector Dessis	\$476.84
Jason Harris	\$471.30
Shamecka Nelson	\$465.20
Devin Morin	\$460.81
Agatha Safford	\$459.28
Martha Souto	\$456.50
Robin Andersen	\$411.87
Tatyana Chernysheva	\$364.99
Marcus Howard	\$308.53
Frederik Moerdyk	\$293.12
Molly Church	\$285.75
Kathleen Logsdon	\$276.91
Carlo Bonifazi	\$236.38
Richard Conklen	\$219.25
Candace Lierd	\$213.64
Che Zong	\$172.50
Shane Thomas	\$139.64
Sabrina Vacani	\$59.90

Total Bonus Paid Out
\$228,530.52

Reinstatement Bonus

September Bonus Qualifiers

John Bulecza	\$1,552.20	Beth Snow	\$171.63
David Melcher	\$1,545.05	Dave Jackson	\$169.00
Dave Wang	\$862.05	Steve Liberto	\$168.52
Balvino Cardoza	\$727.15	Dan Potilechio	\$164.61
Timothy Dawe	\$684.92	Nelson Sprague	\$156.00
James Larkin	\$556.12	James Brenneis	\$150.00
David Sandoval	\$486.83	Preeti Sahgal	\$142.53
Arthur Westergren	\$486.28	Michael Dupree	\$126.21
Jodi MacPherson	\$481.06	Brian Wells	\$112.57
Julie Wells	\$437.88	Maryna Danielian	\$107.83
Tom Parker	\$432.54	Paul Smoley	\$106.62
Angeles Ordas	\$413.87	Olaf Johnson	\$104.01
Timothy von Kaay	\$387.51	John Collins	\$93.09
Yvonne Hernandez	\$387.28	Averyll West-Washington	\$91.60
Sami Mogannam	\$369.81	Sharmanda Gawel	\$91.01
John Szoka	\$366.51	Hank Gordon	\$84.34
Rudi Camenzind	\$311.18	Patrice Wise	\$82.26
Lorena Barriere	\$306.06	Jenny Sample	\$80.40
Terrence Wicks	\$303.34	Bert Feldman	\$78.00
Earle Harris	\$298.71	David Brister	\$76.35
Diana McNair	\$295.14	Daniel Burnell	\$74.40
Jerren Hughes	\$291.84	Lora Stevens	\$67.50
JC Hyatt	\$281.49	Brian Allt	\$65.82
Phillip LaCross	\$270.93	Rigoberto Pedroza	\$65.01
Lazarus Echeta	\$260.16	Danielle Holmes	\$65.00
Charles Vance	\$233.19	Josue Bernal	\$58.02
Carlo Bonifazi	\$213.24	Lacelia Knight	\$57.00
Katherine Fallon	\$204.94	Mark Corkrean	\$52.02
Ryan LeBaron	\$204.06	Sean O'Hara	\$46.38
Shiwa Hollingsworth	\$201.27	Melissa Kindilien	\$29.01
Theresa Romano	\$199.52	Matthew Dahler	\$26.01
Jimmy Isip	\$199.41	Terry Knudson	\$26.01
David Popowitz	\$197.85		
Scott Remmy	\$195.02		
Evan Holzhauser	\$189.00		
Karen Stockwell	\$172.80		

Total **\$17,994.96**

PR Bonus

September Bonus Qualifiers

Qualifier	Bonus
Jeff Ribman	\$18,114.25
Cheryl Foti	\$4,244.34
Randy Teyssier	\$3,970.95
Zachary Hart	\$3,878.19
Jim Bianchi	\$3,324.09
Maxine Moody	\$2,919.87
JoAnne Marks	\$2,544.52
Robert Dunn	\$2,472.02
Brian Allt	\$2,410.55
Harjeet Rana	\$2,175.54
Patrick Stenglein	\$2,122.13
Diego Arango-Puerta	\$2,055.71
Christopher Stephens	\$2,020.29
Steven King	\$2,010.70
Dorian Oldham	\$1,881.07
John McCreary	\$1,864.41
Timothy Clark	\$1,837.89
Steven DiChiaro	\$1,807.03
Matthew Melhorn	\$1,781.01
Michael Laramie	\$1,765.71
Taina Lameko	\$1,761.38
Desi Dimitrova	\$1,749.87
Kenji Leonard	\$1,702.90
Edward Hanna	\$1,700.97
Megan Olson	\$1,672.38
Diane Carrion	\$1,660.45
Joshua Goodman	\$1,628.26
Tod Brown	\$1,606.66
James Bailey	\$1,522.77
Steven Engrav	\$1,497.49
Moswen Taylor	\$1,484.61
Mathew Mealey	\$1,466.78
Alex Gonzales	\$1,459.65
Elaina Bosco	\$1,436.93
Kalisi O'Keefe	\$1,397.53
Michael McIntosh	\$1,390.81
Robert Hamilton	\$1,389.57
Joshua Riehl	\$1,386.83
Lita Lameko	\$1,353.96
Gregory Engrav	\$1,300.06
Natalie Linker	\$1,257.53
Samuel Cohen	\$1,254.72
Michael Forcier	\$1,245.49
Fialelei Naititi	\$1,223.86
Mark Bleier	\$1,220.97
Michael van Delft	\$1,217.78
Sonny Gurney	\$1,137.33
Hasheim Jones	\$1,123.52
John Hancock	\$1,116.01
Mitchell Duplantis	\$1,112.64
David Solomonov	\$1,104.11
Lorenzo Lameko	\$1,068.19
Jason Mayer	\$1,056.52
Stephen Hill	\$1,010.86
Lawrence Hauck	\$955.62
Scott Rehberg	\$925.26
Alfred Brenner	\$904.88
Volodymyr Derevyanyy	\$899.59
Sabrina Lloyd	\$848.44

Qualifier	Bonus
Arthur Greene	\$844.12
Brandon Corkins	\$815.09
Ryan Sweet	\$808.41
Rebecca Klebsch	\$781.92
Patrick Duray	\$771.72
Grant Sharp	\$771.22
Kirk Kupsy	\$746.65
Byron Paz	\$744.40
Marino Baca	\$734.25
Richard Barbour	\$725.85
Tyler Hunt	\$712.36
Daven Hermosura	\$702.36
Rodney Ward	\$689.17
Joshua Harris	\$685.45
Michael Quirk	\$683.88
LaTonya Tucker	\$675.53
Adrian Collie	\$669.95
Sung Kim	\$644.12
Ronald Rivera	\$633.53
Jared Mlinarich	\$629.00
Ryan Tucker	\$600.51
Susan Bergh	\$594.46
Gabriel Feldmann	\$584.57
Benjamin Foti	\$578.31
Angel Platero	\$561.16
Robert Hughes	\$560.76
David Montgomery	\$546.15
Christopher Jordan	\$545.64
Raymond Risucci	\$544.89
Daniel Kelly	\$535.67
Ryan Stenglein	\$532.18
Michael Sheets	\$531.38
David Kearns	\$521.99
Athar Sheikh	\$507.35
Emmanuel Villasenor	\$506.92
Brock Adams	\$500.43
Michael Vasu	\$488.47
DeMario Cooper	\$482.32
Scott Baker	\$473.23
Jeffery Thiel	\$464.92
George Noujaim	\$464.82
Tim Schroeder	\$461.86
Jeremy Welch	\$460.34
Alan Weissen	\$452.26
Gary VanErt	\$451.56
Brian Tittermary	\$433.71
Stephen Bendure	\$432.49
Dana Beveridge	\$421.47
Cathy Thompson	\$415.89
Adrian Jefferson	\$414.01
Cassius Caron	\$410.07
Bradley Ellison	\$408.28
Brandon Teter	\$407.90
Stephen Wall	\$403.97
Robert Gerdes	\$401.80
Theodore Greer	\$401.62
Philip Prata	\$401.52
Jackie Alston	\$389.75
Travis Price	\$386.05

Qualifier	Bonus
Mathew Propst	\$381.50
David Melcher	\$380.32
Nicholas Engrav	\$377.61
Wayne Fader	\$376.78
Richard Correa	\$368.87
Jaime Cervera	\$368.72
Selina Aslata	\$362.07
Claudia Zavala	\$347.44
Renee Jeffries	\$343.62
Michael Boyer	\$342.15
John Sparby	\$341.92
Keith Holcomb	\$336.94
Alvin Hagens	\$335.97
David Hausman	\$328.53
Steven Foti	\$327.34
Phillip Humbel	\$323.54
Michael Garrett	\$323.28
Randolph Souliers	\$309.56
David Wang	\$307.16
Chad Neff	\$304.29
Rachael Klevis	\$302.53
Mark Corkrean	\$302.05
Michael O'Rourke	\$299.68
Wes Elder	\$298.28
Brenden Stewart	\$290.54
Matthew Cartwright	\$290.17
Ronald Imhof	\$286.31
Josh Killian	\$282.39
David Perry	\$277.61
Michael Sakiewicz	\$267.19
Ashlynn Orng	\$266.10
Dianne Faligowski	\$265.77
Aaron Gebke	\$265.70
Dawn McElwain	\$265.46
Corey Carbon	\$265.27
Craig Strompf	\$264.71
Curtis Proebstel	\$260.15
Daniel Hobson	\$259.38
Michael Dupree	\$259.07
Mathew White	\$252.88
Joshua Goines	\$250.02
Matt Wyss	\$248.63
Tim McAdams	\$245.70
Duane Robertson	\$244.34
Eric LaBossiere	\$243.93
Devin Phillips	\$243.49
Lorie Keller	\$241.37
John Collins	\$241.12
Shiwa Hollingsworth	\$237.92
Lamar Oliver	\$237.17
Mark McClatchey	\$237.11
Gerald Hayes	\$235.70
Rufat Djangirov	\$234.66
Miranda Dellinger	\$222.04
David Scheuermann	\$218.74
Amir Sedaghat	\$213.90
Rick Mansfield	\$213.55
London Burnett	\$212.37
Paul Samra	\$211.68

Qualifier	Bonus
Scott Fenton	\$211.38
Justin Holloway	\$210.07
Jerren Hughes	\$207.19
Matthew Lukesh	\$204.12
Karen McQuoid	\$201.16
Daniel Strader	\$196.34
Walter Durant	\$196.29
Donny Bowen	\$191.32
Larry Bolinske	\$191.18
Kenneth Greer	\$189.04
Dona Blake	\$188.53
Rosalie Zwicker	\$185.38
Brian Blair	\$180.61
Erin Moyer	\$175.70
Steven Stensrud	\$174.01
Jason Dickson	\$163.52
Matthew Ho	\$163.13
Bonnie Williams	\$161.79
George Lahamedjian	\$159.86
Michael Marion	\$159.21
Pablo Garcia	\$153.63
Andrew Haskins	\$150.41
Louis Paganucci	\$148.23
David Popowitz	\$147.98
Djenabou Diallo	\$146.05
Francisco Perez	\$141.28
Eric Cochran	\$140.32
Sara Geiger	\$138.24
Godley Varghese	\$134.13
Garret Kun	\$132.68
Betty Slaughter	\$126.32
Lloyd Sorrell	\$124.36
Nina Edmonds	\$124.12
Agatha Safford	\$123.93
Michael Broker	\$123.17
Alan Silverman	\$121.71
Curt Snow	\$120.74
Denice Davidson	\$120.50
Elias Mendoza	\$118.64
Robert Liles	\$118.26
Bradley Kampmeier	\$113.78
Josh Pearson	\$109.37
Perquida Osborne	\$106.83

Total Bonuses Paid \$178,938.43
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